

# Section 1: 10-Q (10-Q)

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q

Quarterly Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.

For the quarterly period ended March 31, 2019

Transition Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 001-34657

### TEXAS CAPITAL BANCSHARES, INC.

(Exact Name of Registrant as Specified in Its Charter)

Delaware

(State or other jurisdiction of incorporation or organization)

75-2679109

(I.R.S. Employer Identification Number)

2000 McKinney Avenue, Suite 700,

Dallas, Texas, U.S.A.

(Address of principal executive officers)

75201

(Zip Code)

214/932-6600

(Registrant's telephone number, including area code)

N/A

(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See definition of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer

Accelerated Filer

Non-Accelerated Filer

Smaller Reporting Company

Emerging Growth Company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

#### APPLICABLE ONLY TO CORPORATE ISSUERS:

On April 17, 2019, the number of shares set forth below was outstanding with respect to each of the issuer's classes of common stock:

Common Stock, par value \$0.01 per share 50,273,887



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Quarter Ended March 31, 2019

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**PART I - FINANCIAL INFORMATION**  
**ITEM 1. FINANCIAL STATEMENTS**  
**TEXAS CAPITAL BANCSHARES, INC.**  
**CONSOLIDATED BALANCE SHEETS**

<i>(in thousands except per share data)</i>	<b>March 31, 2019</b>	<b>December 31, 2018</b>
	(Unaudited)	
<b>Assets</b>		
Cash and due from banks	\$ 177,137	\$ 214,191
Interest-bearing deposits in other banks	2,129,155	2,815,684
Federal funds sold and securities purchased under resale agreements	25,000	50,190
Investment securities	230,749	120,216
Loans held for sale (\$1,901.6 million at March 31, 2019 and \$1,969.2 million at December 31, 2018, at fair value)	1,901,637	1,969,474
Loans held for investment, mortgage finance	6,299,710	5,877,524
Loans held for investment (net of unearned income)	17,061,590	16,690,550
Less: Allowance for loan losses	208,573	191,522
Loans held for investment, net	23,152,727	22,376,552
Mortgage servicing rights, net	44,088	42,474
Premises and equipment, net	24,200	23,802
Accrued interest receivable and other assets	679,966	626,614
Goodwill and intangible assets, net	18,452	18,570
<b>Total assets</b>	<b>\$ 28,383,111</b>	<b>\$ 28,257,767</b>
<b>Liabilities and Stockholders' Equity</b>		
Liabilities:		
Deposits:		
Non-interest-bearing	\$ 6,743,607	\$ 7,317,161
Interest-bearing	13,906,520	13,288,952
Total deposits	20,650,127	20,606,113
Accrued interest payable	24,488	20,675
Other liabilities	233,398	194,238
Federal funds purchased and repurchase agreements	897,892	641,174
Other borrowings	3,600,000	3,900,000
Subordinated notes, net	281,858	281,767
Trust preferred subordinated debentures	113,406	113,406
Total liabilities	25,801,169	25,757,373
Stockholders' equity:		
Preferred stock, \$.01 par value, \$1,000 liquidation value:		
Authorized shares—10,000,000		
Issued shares—6,000,000 shares issued at March 31, 2019 and December 31, 2018	150,000	150,000
Common stock, \$.01 par value:		
Authorized shares—100,000,000		
Issued shares—50,264,028 and 50,201,127 at March 31, 2019 and December 31, 2018, respectively	503	502
Additional paid-in capital	969,079	967,890
Retained earnings	1,461,893	1,381,492
Treasury stock (shares at cost: 417 at March 31, 2019 and December 31, 2018)	(8)	(8)
Accumulated other comprehensive income, net of taxes	475	518
<b>Total stockholders' equity</b>	<b>2,581,942</b>	<b>2,500,394</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 28,383,111</b>	<b>\$ 28,257,767</b>

See accompanying notes to consolidated financial statements.

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CONSOLIDATED STATEMENTS OF INCOME AND OTHER  
COMPREHENSIVE INCOME -UNAUDITED**

	<b>Three months ended March 31,</b>	
<i>(in thousands except per share data)</i>	<b>2019</b>	<b>2018</b>
<b>Interest income</b>		
Interest and fees on loans	\$ 312,703	\$ 243,864
Investment securities	1,460	206
Federal funds sold and securities purchased under resale agreements	379	1,045
Interest-bearing deposits in other banks	11,019	8,754
Total interest income	325,561	253,869
<b>Interest expense</b>		
Deposits	69,054	31,702
Federal funds purchased	3,516	969
Other borrowings	11,854	5,680
Subordinated notes	4,191	4,191
Trust preferred subordinated debentures	1,332	1,027
Total interest expense	89,947	43,569
<b>Net interest income</b>	235,614	210,300
<b>Provision for credit losses</b>	20,000	12,000
<b>Net interest income after provision for credit losses</b>	215,614	198,300
<b>Non-interest income</b>		
Service charges on deposit accounts	2,979	3,137
Wealth management and trust fee income	2,009	1,924
Brokered loan fees	5,066	5,168
Servicing income	2,734	5,492
Swap fees	1,031	1,562
Net gain/(loss) on sale of loans held for sale	(505)	(2,173)
Other	16,700	4,837
Total non-interest income	30,014	19,947
<b>Non-interest expense</b>		
Salaries and employee benefits	77,823	72,537
Net occupancy expense	7,879	7,234
Marketing	11,708	8,677
Legal and professional	10,030	7,530
Communications and technology	9,198	6,633
FDIC insurance assessment	5,122	6,103
Servicing related expenses	5,382	3,805
Allowance and other carrying costs for other real estate owned	—	2,155
Other	13,236	12,286
Total non-interest expense	140,378	126,960
<b>Income before income taxes</b>	105,250	91,287
Income tax expense	22,411	19,342
<b>Net income</b>	82,839	71,945
<b>Preferred stock dividends</b>	2,438	2,438
<b>Net income available to common stockholders</b>	\$ 80,401	\$ 69,507
<b>Other comprehensive income (loss)</b>		
Change in unrealized gain (loss) on available-for-sale debt securities arising during period, before tax	\$ (53)	\$ (63)
Income tax expense (benefit) related to unrealized loss on available-for-sale debt securities	(10)	(13)
Other comprehensive income (loss), net of tax	(43)	(50)
<b>Comprehensive income</b>	\$ 82,796	\$ 71,895
<b>Basic earnings per common share</b>	\$ 1.60	\$ 1.40

**Diluted earnings per common share**

\$ 1.60 \$ 1.38

See accompanying notes to consolidated financial statements.

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**TEXAS CAPITAL BANCSHARES, INC.**  
**CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY - UNAUDITED**

	Preferred Stock		Common Stock		Additional	Retained	Treasury Stock		Accumulated	Total
	Shares	Amount	Shares	Amount	Paid-in Capital	Earnings	Shares	Amount	Other Comprehensive Income	
<i>(In thousands except share data)</i>										
Balance at December 31, 2017 (audited)	6,000,000	\$150,000	49,643,761	\$ 496	\$ 961,305	\$1,090,500	(417)	\$ (8)	\$ 428	\$2,202,721
Impact of adoption of new accounting standards(1)						\$ (82)			\$ 84	\$ 2
Comprehensive income:										
Net income	—	—	—	—	—	71,945	—	—	—	71,945
Change in unrealized gain on available-for-sale securities, net of taxes of \$13	—	—	—	—	—	—	—	—	(50)	(50)
Total comprehensive income										71,895
Stock-based compensation expense recognized in earnings	—	—	—	—	1,957	—	—	—	—	1,957
Preferred stock dividend	—	—	—	—	—	(2,438)	—	—	—	(2,438)
Issuance of stock related to stock-based awards	—	—	26,430	1	(709)	—	—	—	—	(708)
Balance at March 31, 2018	6,000,000	\$150,000	49,670,191	\$ 497	\$ 962,553	\$1,159,925	(417)	\$ (8)	\$ 462	\$2,273,429
Balance at December 31, 2018 (audited)	6,000,000	\$150,000	50,201,127	\$ 502	\$ 967,890	\$1,381,492	(417)	\$ (8)	\$ 518	\$2,500,394
Comprehensive income:										
Net income	—	—	—	—	—	82,839	—	—	—	82,839
Change in unrealized gain on available-for-sale securities, net of taxes of \$10	—	—	—	—	—	—	—	—	(43)	(43)
Total comprehensive income										82,796
Stock-based compensation expense recognized in earnings	—	—	—	—	2,423	—	—	—	—	2,423
Preferred stock dividend	—	—	—	—	—	(2,438)	—	—	—	(2,438)
Issuance of stock related to stock-based awards	—	—	54,133	1	(1,234)	—	—	—	—	(1,233)
Issuance of common stock related to warrants	—	—	8,768	—	—	—	—	—	—	—
Balance at March 31, 2019	6,000,000	\$150,000	50,264,028	\$ 503	\$ 969,079	\$1,461,893	(417)	\$ (8)	\$ 475	\$2,581,942

(1) Represents the impact of adopting Accounting Standard Update ("ASU") 2018-02 and ASU 2016-01. See Note 1 to the consolidated financial statements included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2018 for more information.

See accompanying notes to consolidated financial statements.

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**CONSOLIDATED STATEMENTS OF CASH FLOWS - UNAUDITED**

<i>(In thousands)</i>	<b>Three months ended March 31,</b>	
	<b>2019</b>	<b>2018</b>
<b>Operating activities</b>		
Net income	\$ 82,839	\$ 71,945
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for credit losses	20,000	12,000
Depreciation and amortization	7,792	8,240
Net (gain)/loss on sale of loans held for sale	505	2,173
Increase (decrease) in valuation allowance on mortgage servicing rights	2,931	(757)
Stock-based compensation expense	4,488	5,971
Purchases and originations of loans held for sale	(1,550,059)	(1,479,006)
Proceeds from sales and repayments of loans held for sale	1,602,923	1,381,277
Other real estate owned write-down	—	2,000
Changes in operating assets and liabilities:		
Accrued interest receivable and other assets	(58,278)	15,238
Accrued interest payable and other liabilities	51,023	(13,757)
<b>Net cash provided by (used in) operating activities</b>	<b>164,164</b>	<b>5,324</b>
<b>Investing activities</b>		
Purchases of available-for-sale investment securities	(109,928)	(2,455)
Principal payments received on available-for-sale securities	307	763
Originations of mortgage finance loans	(24,328,971)	(19,821,894)
Proceeds from pay-offs of mortgage finance loans	23,906,785	20,440,116
Net increase in loans held for investment, excluding mortgage finance loans	(375,628)	(380,725)
Purchase of premises and equipment, net	(2,642)	(4,441)
Proceeds from sale of other real estate owned, net	79	184
<b>Net cash provided by/(used in) by investing activities</b>	<b>(909,998)</b>	<b>231,548</b>
<b>Financing activities</b>		
Net increase/(decrease) in deposits	44,014	(358,647)
Costs from issuance of stock related to stock-based awards and warrants	(1,233)	(708)
Preferred dividends paid	(2,438)	(2,438)
Net increase/(decrease) in other borrowings	(300,000)	(500,000)
Net increase (decrease) in Federal funds purchased and repurchase agreements	256,718	170,500
<b>Net cash provided by/(used in) financing activities</b>	<b>(2,939)</b>	<b>(691,293)</b>
Net increase/(decrease) in cash and cash equivalents	(748,773)	(454,421)
Cash and cash equivalents at beginning of period	3,080,065	2,905,591
Cash and cash equivalents at end of period	\$ 2,331,292	\$ 2,451,170
Supplemental disclosures of cash flow information:		
Cash paid during the period for interest	\$ 86,134	\$ 46,075
Cash paid during the period for income taxes	6	266

See accompanying notes to consolidated financial statements.



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### **(1) Operations and Summary of Significant Accounting Policies**

#### **Organization and Nature of Business**

Texas Capital Bancshares, Inc. (the "Company"), a Delaware corporation, was incorporated in November 1996 and commenced banking operations in December 1998. The consolidated financial statements of the Company include the accounts of Texas Capital Bancshares, Inc. and its wholly owned subsidiary, Texas Capital Bank, National Association (the "Bank"). We serve the needs of commercial businesses and successful professionals and entrepreneurs located in Texas as well as operate several lines of business serving a regional or national clientele of commercial borrowers. We are primarily a secured lender, with the majority of our loans held for investment, excluding mortgage finance loans and other national lines of business, being made to businesses headquartered or with operations in Texas. Our national lines of business provide specialized lending products to businesses throughout the United States.

#### **Basis of Presentation**

Our accounting and reporting policies conform to accounting principles generally accepted in the United States ("GAAP") and to generally accepted practices within the banking industry. Certain prior period balances have been reclassified to conform to the current period presentation.

The consolidated interim financial statements are unaudited and certain information and footnote disclosures presented in accordance with GAAP have been condensed or omitted. In the opinion of management, the interim financial statements include all normal and recurring adjustments and the disclosures made are adequate to make the interim financial information not misleading. The consolidated financial statements have been prepared in accordance with GAAP for interim financial information and the instructions to Form 10-Q adopted by the Securities and Exchange Commission ("SEC"). Accordingly, the financial statements do not include all of the information and footnotes required by GAAP for complete financial statements and should be read in conjunction with our consolidated financial statements, and notes thereto, for the year ended December 31, 2018, included in our Annual Report on Form 10-K filed with the SEC on February 14, 2019 (the "2018 Form 10-K"). Operating results for the interim periods disclosed herein are not necessarily indicative of the results that may be expected for a full year or any future period.

#### **Accounting Changes**

ASU 2016-02 "*Leases (Topic 842)*" ("ASU 2016-02") requires that lessees and lessors recognize lease assets and lease liabilities on the balance sheet and disclose key information about leasing arrangements. ASU 2016-02 was effective for us on January 1, 2019. ASU 2016-02 provides for a modified retrospective transition approach requiring lessees to recognize and measure leases on the balance sheet at the beginning of either the earliest period presented or as of the beginning of the period of adoption with the option to elect certain practical expedients. We have elected to apply ASU 2016-02 as of the beginning of the period of adoption (January 1, 2019) and have not restated comparative periods. Of the optional practical expedients available under ASU 2016-02, all have been adopted except for the hindsight practical expedient.

Our operating leases relate primarily to office space and bank branches. As a result of implementing ASU 2016-02, we recognized an operating lease right-of-use ("ROU") asset of \$64 million and an operating lease liability of \$74 million on January 1, 2019, with no impact on our consolidated statement of income or consolidated statement of cash flows compared to the prior lease accounting model. The ROU asset and operating lease liability are recorded in other assets and other liabilities, respectively, in the consolidated balance sheets. See Note 7 - Leases for additional information.

#### **Use of Estimates**

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Actual results could differ from those estimates. The allowance for loan losses, the fair value of financial instruments and the status of contingencies are particularly susceptible to significant change.

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**(2) Earnings Per Share**

The following table presents the computation of basic and diluted earnings per share:

<i>(in thousands except per share data)</i>	<b>Three months ended March 31,</b>	
	<b>2019</b>	<b>2018</b>
<b>Numerator:</b>		
Net income	\$ 82,839	\$ 71,945
Preferred stock dividends	2,438	2,438
Net income available to common stockholders	\$ 80,401	\$ 69,507
<b>Denominator:</b>		
Denominator for basic earnings per share—weighted average shares	50,229,797	49,650,884
Effect of employee stock-based awards(1)	115,602	255,794
Effect of warrants to purchase common stock	—	446,819
Denominator for dilutive earnings per share—adjusted weighted average shares and assumed conversions	50,345,399	50,353,497
Basic earnings per common share	\$ 1.60	\$ 1.40
Diluted earnings per common share	\$ 1.60	\$ 1.38

(1) SARs and RSUs outstanding of 411,065 at March 31, 2019 and 5,139 at March 31, 2018 have not been included in diluted earnings per share because to do so would have been antidilutive for the periods presented.

**(3) Investment Securities**

**Available-for-Sale Debt Securities**

The following is a summary of available-for-sale debt securities:

<i>(in thousands)</i>	<b>Amortized Cost</b>	<b>Gross Unrealized Gains</b>	<b>Gross Unrealized Losses</b>	<b>Estimated Fair Value</b>
<b>March 31, 2019</b>				
Available-for-sale debt securities:				
Residential mortgage-backed securities	\$ 6,567	\$ 361	\$ —	\$ 6,928
Tax-exempt asset-backed securities	187,528	4,316	—	191,844
Credit risk transfer securities	14,713	—	(4,076)	10,637
	\$ 208,808	\$ 4,677	\$ (4,076)	\$ 209,409
<b>December 31, 2018</b>				
Available-for-sale debt securities:				
Residential mortgage-backed securities	\$ 6,874	\$ 368	\$ —	\$ 7,242
Tax-exempt asset-backed securities	95,518	286	—	95,804
	\$ 102,392	\$ 654	\$ —	\$ 103,046

During the first quarter of 2019, we acquired a \$92.0 million tax-exempt security backed with underlying cash flows from municipal revenue bonds, as well as \$15.0 million in credit risk transfer ("CRT") securities. The securities were all recorded as available-for-sale upon acquisition and subsequently marked to fair value as of quarter end.

CRT securities represent unsecured obligations issued by government sponsored entities ("GSEs") such as Freddie Mac and are designed to transfer mortgage credit risk from the GSE to private investors. CRT securities are structured to be subject to the performance of a reference pool of mortgage loans in which we share in 50% of the first losses with the GSE. If the reference pool incurs losses, the amount we will recover on the notes is reduced by our share of the amount of such losses, which could potentially be up to 100% of the amount outstanding. The CRT securities are generally interest-only for an initial period of time and are restricted from being transferred until a future date.

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The amortized cost and estimated fair value of available-for-sale debt securities are presented below by contractual maturity:

<i>(in thousands, except percentage data)</i>	<b>Less Than One Year</b>	<b>After One Through Five Years</b>	<b>After Five Through Ten Years</b>	<b>After Ten Years</b>	<b>Total</b>
<b>March 31, 2019</b>					
Available-for-sale:					
Residential mortgage-backed securities:(1)					
Amortized cost	\$ —	\$ 1,419	\$ —	\$ 5,148	\$ 6,567
Estimated fair value	—	1,516	—	5,412	6,928
Weighted average yield(3)	6.50%	5.54%	—%	4.59%	4.79%
Tax-exempt asset-backed securities:(1)					
Amortized Cost	—	—	—	187,528	187,528
Estimated fair value	—	—	—	191,844	191,844
Weighted average yield(2)(3)	—%	—%	—%	4.20%	4.20%
CRT securities:					
Amortized Cost	—	—	—	14,713	14,713
Estimated fair value	—	—	—	10,637	10,637
Weighted average yield(3)	—%	—%	—%	2.49%	2.49%
Total available-for-sale debt securities:					
Amortized cost					\$ 208,808
Estimated fair value					\$ 209,409

## **December 31, 2018**

Available-for-sale:

Residential mortgage-backed securities:(1)					
Amortized cost	\$ 3	\$ 1,573	\$ —	\$ 5,298	\$ 6,874
Estimated fair value	4	1,668	—	5,570	7,242
Weighted average yield(3)	6.50%	5.54%	—%	4.53%	4.76%
Tax-exempt asset-backed securities:(1)					
Amortized Cost	—	—	—	95,518	95,518
Estimated fair value	—	—	—	95,804	95,804
Weighted average yield(2)(3)	—%	—%	—%	4.25%	4.25%
Total available-for-sale debt securities:					
Amortized cost					\$ 102,392
Estimated fair value					\$ 103,046

- (1) Actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without prepayment penalties.
- (2) Yields have been adjusted to a tax equivalent basis assuming a 21% federal tax rate.
- (3) Yields are calculated based on amortized cost.

The following table discloses as of March 31, 2019 our available-for-sale debt securities that have been in a continuous unrealized loss position for less than 12 months and those that have been in a continuous unrealized loss position for 12 or more months:

<b>March 31, 2019</b> <i>(in thousands)</i>	<b>Less Than 12 Months</b>		<b>12 Months or Longer</b>		<b>Total</b>	
	<b>Fair Value</b>	<b>Unrealized Loss</b>	<b>Fair Value</b>	<b>Unrealized Loss</b>	<b>Fair Value</b>	<b>Unrealized Loss</b>
CRT securities	\$ 14,713	\$ (4,076)	\$ —	\$ —	\$ 14,713	\$ (4,076)

At March 31, 2019, the CRT securities were the only available-for-sale debt securities in an unrealized loss position.

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We conduct periodic reviews of securities with unrealized losses to evaluate whether the impairment is other-than-temporary. Unrealized losses that are determined to be temporary in nature are recorded, net of tax, in accumulated other comprehensive income ("AOCI") for available-for-sale debt securities. When we have the intent to sell or we believe we will more likely than not be required to sell an available-for-sale debt security, the entire excess of its amortized cost basis over its fair value is recognized in earnings. For available-for-sale debt securities that we do not intend to sell and are not likely to be required to sell, only the credit-related impairment is recognized in earnings and any non-credit-related impairment is recorded in AOCI.

Based on the results of our periodic review of available-for-sale debt securities in an unrealized loss position at March 31, 2019, we recorded a \$331,000 other-than-temporary credit-related impairment on the CRT securities, reducing the amortized cost of the securities. The loss was measured as the excess of the amortized costs basis of the security over the present value of cash flows expected to be collected and was recorded in other non-interest expense. These securities also have unrealized losses, which we do not believe are other-than-temporary. We have evaluated the near-term prospects of the investments in relation to the severity and duration of the impairment and based on that evaluation have determined that we have the ability and intent to hold the investments until recovery of fair value.

Available-for-sale debt securities with carrying values of approximately \$4.6 million and \$1.6 million were pledged to secure certain customer repurchase agreements and deposits at March 31, 2019. The comparative amounts at December 31, 2018 were \$4.8 million and \$1.7 million, respectively.

### **Equity Securities**

Equity securities consist of Community Reinvestment Act funds and investments related to our non-qualified deferred compensation plan. At March 31, 2019 and December 31, 2018, we had \$21.3 million and \$17.2 million, respectively, in equity securities recorded at fair value. The following is a summary of unrealized and realized gains/(losses) recognized on equity securities in other non-interest income in the consolidated statements of income:

<i>(in thousands)</i>	<b>Three months ended March 31,</b>	
	<b>2019</b>	<b>2018</b>
Net gains/(losses) recognized during the period	\$ 1,266	\$ (212)
Less: Realized net gains/(losses) recognized during the period on equity securities sold	(30)	—
Unrealized net gains/(losses) recognized during the period on equity securities still held	\$ 1,296	\$ (212)

### **(4) Loans Held for Investment and Allowance for Loan Losses**

Loans held for investment are summarized by portfolio segment as follows:

<i>(in thousands)</i>	<b>March 31, 2019</b>	<b>December 31, 2018</b>
Commercial	\$ 10,673,960	\$ 10,373,288
Mortgage finance(1)	6,299,710	5,877,524
Construction	2,493,192	2,120,966
Real estate	3,642,566	3,929,117
Consumer	61,377	63,438
Equipment leases	292,248	312,191
Gross loans held for investment	23,463,053	22,676,524
Deferred income (net of direct origination costs)	(101,753)	(108,450)
Allowance for loan losses	(208,573)	(191,522)
Total loans held for investment, net	\$ 23,152,727	\$ 22,376,552

(1) Balances at March 31, 2019 and December 31, 2018 are stated net of \$185.4 million and \$193.0 million of participations sold, respectively.

[Table of Contents](#)**Summary of Loan Loss Experience**

The following tables summarize the credit risk profile of our loans held for investment by internally assigned grades and non-accrual status:

<i>(in thousands)</i>	Commercial	Mortgage Finance	Construction	Real Estate	Consumer	Equipment Leases	Total
<b>March 31, 2019</b>							
Grade:							
Pass	\$ 10,205,865	\$ 6,299,710	\$ 2,478,880	\$ 3,526,380	\$ 59,759	\$ 289,664	\$ 22,860,258
Special mention	200,920	—	—	75,755	—	1,975	278,650
Substandard-accruing	145,988	—	14,312	27,980	1,566	609	190,455
Non-accrual	121,187	—	—	12,451	52	—	133,690
Total loans held for investment	\$ 10,673,960	\$ 6,299,710	\$ 2,493,192	\$ 3,642,566	\$ 61,377	\$ 292,248	\$ 23,463,053

<b>December 31, 2018</b>							
Grade:							
Pass	\$ 10,034,597	\$ 5,877,524	\$ 2,099,955	\$ 3,850,811	\$ 61,815	\$ 309,775	\$ 22,234,477
Special mention	120,531	—	21,011	47,644	—	2,223	191,409
Substandard-accruing	140,297	—	—	28,205	1,568	193	170,263
Non-accrual	77,863	—	—	2,457	55	—	80,375
Total loans held for investment	\$ 10,373,288	\$ 5,877,524	\$ 2,120,966	\$ 3,929,117	\$ 63,438	\$ 312,191	\$ 22,676,524

The allowance for loan losses is comprised of general reserves and specific reserves for impaired loans based on our estimate of losses inherent in the portfolio at the balance sheet date, but not yet identified with specified loans. We believe the allowance at March 31, 2019 to be appropriate, given management's assessment of losses inherent in the portfolio as of the evaluation date, the growth in the loan and lease portfolio, current economic conditions in our market areas and other factors.

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The following table details activity in the allowance for loan losses, as well as the recorded investment in loans held for investment, by portfolio segment and disaggregated on the basis of our impairment methodology. Allocation of a portion of the allowance to one category of loans does not preclude its availability to absorb losses in other categories.

<i>(in thousands)</i>	Commercial	Mortgage Finance	Construction	Real Estate	Consumer	Equipment Leases	Additional Qualitative Reserve	Total
<b>Three months ended March 31, 2019</b>								
Allowance for loan losses:								
Beginning balance	\$ 129,442	\$ —	\$ 19,242	\$ 33,353	\$ 425	\$ 1,829	\$ 7,231	\$ 191,522
Provision for loan losses	25,506	1,300	3,583	(1,272)	(46)	(201)	(7,231)	21,639
Charge-offs	4,865	—	—	—	—	—	—	4,865
Recoveries	266	—	—	—	10	1	—	277
Net charge-offs (recoveries)	4,599	—	—	—	(10)	(1)	—	4,588
Ending balance	\$ 150,349	\$ 1,300	\$ 22,825	\$ 32,081	\$ 389	\$ 1,629	\$ —	\$ 208,573
Period end allowance for loan losses allocated to:								
Loans individually evaluated for impairment	\$ 27,409	\$ —	\$ —	\$ 1,599	\$ 10	\$ —	\$ —	\$ 29,018
Loans collectively evaluated for impairment	122,940	1,300	22,825	30,482	379	1,629	—	179,555
Total	\$ 150,349	\$ 1,300	\$ 22,825	\$ 32,081	\$ 389	\$ 1,629	\$ —	\$ 208,573
Period end loans allocated to:								
Loans individually evaluated for impairment	\$ 121,187	\$ —	\$ —	\$ 18,709	\$ 52	\$ —	\$ —	\$ 139,948
Loans collectively evaluated for impairment	10,552,773	6,299,710	2,493,192	3,623,857	61,325	292,248	—	23,323,105
Total	\$ 10,673,960	\$ 6,299,710	\$ 2,493,192	\$ 3,642,566	\$ 61,377	\$ 292,248	\$ —	\$ 23,463,053
<b>Three months ended March 31, 2018</b>								
Allowance for loan losses:								
Beginning balance	\$ 118,806	\$ —	\$ 19,273	\$ 34,287	\$ 357	\$ 3,542	\$ 8,390	\$ 184,655
Provision for loan losses	17,546	—	(518)	(200)	(178)	(18)	(5,184)	11,448
Charge-offs	5,667	—	—	—	—	—	—	5,667
Recoveries	360	—	—	24	59	19	—	462
Net charge-offs (recoveries)	5,307	—	—	(24)	(59)	(19)	—	5,205
Ending balance	\$ 131,045	\$ —	\$ 18,755	\$ 34,111	\$ 238	\$ 3,543	\$ 3,206	\$ 190,898
Period end allowance for loan losses allocated to:								
Loans individually evaluated for impairment	\$ 34,897	\$ —	\$ —	\$ 22	\$ 2	\$ —	\$ —	\$ 34,921
Loans collectively evaluated for impairment	96,148	—	18,755	34,089	236	3,543	3,206	155,977
Total	\$ 131,045	\$ —	\$ 18,755	\$ 34,111	\$ 238	\$ 3,543	\$ 3,206	\$ 190,898
Period end loans allocated to:								
Loans individually evaluated for impairment	\$ 123,206	\$ —	\$ —	\$ 1,187	\$ 72	\$ —	\$ —	\$ 124,465
Loans collectively evaluated for impairment	9,337,818	4,689,938	2,224,403	3,833,571	47,239	276,303	—	20,409,272
Total	\$ 9,461,024	\$ 4,689,938	\$ 2,224,403	\$ 3,834,758	\$ 47,311	\$ 276,303	\$ —	\$ 20,533,737

During the first quarter of 2019, we refined our methodology for calculating the allowance for loan losses to improve the specificity of the risk weights and the risk-weighting process for each product type assigned to the loans in our held for investment portfolio. As a result of these refinements, management is better able to allocate inherent losses previously accounted for in the additional qualitative reserve component of our allowance for loan losses to specific product types and credit risk grades, thus eliminating the additional qualitative reserve component of our allowance for loan losses in the first quarter of 2019. Additionally, this improved specificity and consideration of current mortgage market conditions has resulted



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in the allocation of a portion of the company's provision for loan losses to our mortgage finance loan portfolio for the first time in the first quarter of 2019.

The following tables detail our impaired loans held for investment by portfolio segment. In accordance with ASC 310, *Receivables*, we have also included all restructured and formerly restructured loans in our impaired loan totals.

<i>(in thousands)</i>	<b>Recorded Investment</b>	<b>Unpaid Principal Balance</b>	<b>Related Allowance</b>	<b>Average Recorded Investment</b>	<b>Interest Income Recognized</b>
<b>March 31, 2019</b>					
With no related allowance recorded:					
Commercial					
Business loans	\$ 21,075	\$ 37,077	\$ —	\$ 12,218	\$ —
Energy loans	9,048	10,124	—	5,724	—
Real estate					
Market risk	—	—	—	—	—
Commercial	7,220	7,220	—	4,048	—
Secured by 1-4 family	1,228	1,228	—	683	—
Consumer	—	—	—	—	—
Equipment leases	—	—	—	—	—
Total impaired loans with no allowance recorded	\$ 38,571	\$ 55,649	\$ —	\$ 22,673	\$ —
With an allowance recorded:					
Commercial					
Business loans	\$ 23,374	\$ 23,909	\$ 9,663	\$ 11,687	\$ —
Energy loans	67,690	70,551	17,746	28,195	—
Real estate					
Market risk	8,478	8,478	1,378	2,826	—
Commercial	—	—	—	—	—
Secured by 1-4 family	1,783	1,783	221	647	—
Consumer	52	52	10	30	—
Equipment leases	—	—	—	—	—
Total impaired loans with an allowance recorded	\$ 101,377	\$ 104,773	\$ 29,018	\$ 43,385	\$ —
Combined:					
Commercial					
Business loans	\$ 44,449	\$ 60,986	\$ 9,663	\$ 23,905	\$ —
Energy loans	76,738	80,675	17,746	33,919	—
Real estate					
Market risk	8,478	8,478	1,378	2,826	—
Commercial	7,220	7,220	—	4,048	—
Secured by 1-4 family	3,011	3,011	221	1,330	—
Consumer	52	52	10	30	—
Equipment leases	—	—	—	—	—
Total impaired loans	\$ 139,948	\$ 160,422	\$ 29,018	\$ 66,058	\$ —



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<i>(in thousands)</i>	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment	Interest Income Recognized
<b>December 31, 2018</b>					
With no related allowance recorded:					
Commercial					
Business loans	\$ 23,367	\$ 55,008	\$ —	\$ 16,426	\$ 133
Energy loans	12,188	13,363	—	17,135	—
Real estate					
Market risk	—	—	—	—	—
Commercial	7,388	7,388	—	3,215	—
Secured by 1-4 family	1,233	1,233	—	734	—
Consumer	—	—	—	—	—
Equipment leases	—	—	—	—	—
Total impaired loans with no allowance recorded	\$ 44,176	\$ 76,992	\$ —	\$ 37,510	\$ 133
With an allowance recorded:					
Commercial					
Business loans	\$ 17,529	\$ 17,564	\$ 4,679	\$ 41,307	\$ —
Energy loans	25,344	28,105	3,573	25,672	—
Real estate					
Market risk	—	—	—	49	—
Commercial	—	—	—	83	—
Secured by 1-4 family	236	236	48	188	—
Consumer	55	55	10	54	—
Equipment leases	—	—	—	275	—
Total impaired loans with an allowance recorded	\$ 43,164	\$ 45,960	\$ 8,310	\$ 67,628	\$ —
Combined:					
Commercial					
Business loans	\$ 40,896	\$ 72,572	\$ 4,679	\$ 57,733	\$ 133
Energy loans	37,532	41,468	3,573	42,807	—
Real estate					
Market risk	—	—	—	49	—
Commercial	7,388	7,388	—	3,298	—
Secured by 1-4 family	1,469	1,469	48	922	—
Consumer	55	55	10	54	—
Equipment leases	—	—	—	275	—
Total impaired loans	\$ 87,340	\$ 122,952	\$ 8,310	\$ 105,138	\$ 133

Average impaired loans outstanding during the three months ended March 31, 2019, and 2018 totaled \$66.1 million and \$109.9 million, respectively. As of March 31, 2019 and December 31, 2018, none of our non-accrual loans were earning interest income on a cash basis.

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The table below provides an age analysis of our loans held for investment:

<i>(in thousands)</i>	<b>30-59 Days Past Due</b>	<b>60-89 Days Past Due</b>	<b>Greater Than 90 Days(1)</b>	<b>Total Past Due</b>	<b>Non-accrual</b>	<b>Current</b>	<b>Total</b>
<b>March 31, 2019</b>							
Commercial							
Business loans	\$ 32,935	\$ 13,524	\$ 12,093	\$ 58,552	\$ 44,449	\$ 8,869,686	\$ 8,972,687
Energy	603	—	—	603	76,738	1,623,932	1,701,273
Mortgage finance loans	—	—	—	—	—	6,299,710	6,299,710
Construction							
Market risk	688	14,312	—	15,000	—	2,367,746	2,382,746
Commercial	—	—	—	—	—	80,659	80,659
Secured by 1-4 family	—	—	—	—	—	29,787	29,787
Real estate							
Market risk	5,030	607	—	5,637	8,478	2,546,670	2,560,785
Commercial	4,834	669	—	5,503	962	719,349	725,814
Secured by 1-4 family	7,748	—	86	7,834	3,011	345,122	355,967
Consumer	2,442	75	66	2,583	52	58,742	61,377
Equipment leases	1,697	—	—	1,697	—	290,551	292,248
Total loans held for investment	\$ 55,977	\$ 29,187	\$ 12,245	\$ 97,409	\$ 133,690	\$ 23,231,954	\$ 23,463,053

- (1) Loans past due 90 days and still accruing includes premium finance loans of \$12.0 million. These loans are generally secured by obligations of insurance carriers to refund premiums on canceled insurance policies. The refund of premiums from the insurance carriers can take 180 days or longer from the cancellation date.

As of March 31, 2019 and December 31, 2018, we did not have any loans considered restructured that were not on non-accrual. Of the non-accrual loans at March 31, 2019 and December 31, 2018, \$38.4 million and \$20.0 million, respectively, met the criteria for restructured. These loans had no unfunded commitments at their respective balance sheet dates.

The following table details the recorded investment at March 31, 2019 of loans that have been restructured during the three months ended March 31, 2019 by type of modification:

<i>(in thousands, except number of contracts)</i>	<u>Extended Maturity</u>		<u>Adjusted Payment Schedule</u>		<u>Total</u>	
	<u>Number of Contracts</u>	<u>Balance at Period End</u>	<u>Number of Contracts</u>	<u>Balance at Period End</u>	<u>Number of Contracts</u>	<u>Balance at Period End</u>
<b>Three months ended March 31, 2019</b>						
Commercial:						
Energy loans	1	\$ 22,540	—	\$ —	1	\$ 22,540

We did not have any loans that were restructured during the three months ended March 31, 2018.

Restructured loans generally include terms to temporarily place the loan on interest only, extend the payment terms or reduce the interest rate. We did not forgive any principal on the above loans. At March 31, 2019, all of the above loans restructured in 2019 are on non-accrual. The restructuring of the loans did not have a significant impact on our allowance for loan losses at March 31, 2019 or 2018. As of March 31, 2019 and 2018, we did not have any loans that were restructured within the last 12 months that subsequently defaulted.

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### (5) OREO and Valuation Allowance for Losses on OREO

The table below presents a summary of the activity related to OREO:

<i>(in thousands)</i>	Three months ended March 31,	
	2019	2018
Beginning balance	\$ 79	\$ 11,742
Sales	(79)	(184)
Valuation allowance for OREO	—	(2,000)
Ending balance	\$ —	\$ 9,558

### (6) Certain Transfers of Financial Assets

The table below presents a reconciliation of the changes in loans held for sale:

<i>(in thousands)</i>	Three Months Ended	Three Months Ended
	March 31, 2019	March 31, 2018
Outstanding balance:		
Beginning balance(1)	\$ 1,949,785	\$ 1,012,580
Loans purchased	1,550,059	1,479,006
Payments and loans sold	(1,617,518)	(1,399,683)
Ending balance	1,882,326	1,091,903
Fair value adjustment:		
Beginning balance(1)	19,689	(1,576)
Increase/(decrease) to fair value	(378)	(1,762)
Ending balance	19,311	(3,338)
Loans held for sale at fair value	\$ 1,901,637	\$ 1,088,565

(1) Includes \$299,000 of loans held for sale that are carried at lower of cost or market as of December 31, 2018.

No loans held for sale were on non-accrual as of March 31, 2019 or December 31, 2018. At March 31, 2019 and December 31, 2018, we had \$13.7 million and \$16.8 million, respectively, in loans held for sale that were 90 days or more past due. The \$13.7 million in loans held for sale that were 90 days or more past due at March 31, 2019 included \$12.5 million in loans guaranteed by U.S. government agencies that were purchased out of Ginnie Mae securities and recorded as loans held for sale, at fair value, on the balance sheet. Interest on these past due loans accrues at the debenture rate guaranteed by the U.S. government. Also included in the \$13.7 million were \$317,000 in loans that, pursuant to Ginnie Mae servicing guidelines, we have the unilateral right, but not the obligation, to repurchase if defined delinquent loan criteria are met, and therefore must record as held for sale on our balance sheet regardless of whether the repurchase option has been exercised. At December 31, 2018 \$16.0 million of the \$16.8 million in loans held for sale were loans guaranteed by U.S. government agencies that were purchased out of Ginnie Mae securities and recorded as loans held for sale, at fair value, on the balance sheet.

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From time to time we retain the right to service the loans sold through our MCA program, creating MSR which are recorded as assets on our balance sheet. A summary of MSR activity is as follows:

<i>(in thousands)</i>	<b>Three months ended March 31,</b>	
	<b>2019</b>	<b>2018</b>
<b>MSRs:</b>		
Balance, beginning of year	\$ 42,474	\$ 88,150
Capitalized servicing rights	6,138	16,750
Amortization	(1,593)	(2,741)
Sales	—	(25,598)
Balance, end of period	\$ 47,019	\$ 76,561
<b>Valuation allowance:</b>		
Balance, beginning of year	\$ —	\$ 2,823
Increase (decrease) in valuation allowance	2,931	(2,823)
Balance, end of period	\$ 2,931	\$ —
<b>MSRs, net</b>	<b>\$ 44,088</b>	<b>\$ 76,561</b>
<b>MSRs, fair value</b>	<b>\$ 44,691</b>	<b>\$ 82,274</b>

At March 31, 2019 and December 31, 2018, our servicing portfolio of residential mortgage loans had an outstanding principal balance of \$4.4 billion and \$3.9 billion, respectively.

In connection with the servicing of these loans, we hold deposits in the name of investors representing escrow funds for taxes and insurance, as well as collections in transit to the investors. These escrow funds are segregated and held in separate non-interest-bearing bank accounts at the Bank. These deposits, included in total non-interest-bearing deposits on the consolidated balance sheets, were \$49.6 million at March 31, 2019 and \$37.9 million at December 31, 2018.

The estimated fair value of the MSR assets is obtained from an independent third party and reviewed by management on a quarterly basis. MSRs typically do not trade in an active, open market with readily observable prices; as such, the fair value of MSRs is determined using a discounted cash flow model to calculate the present value of the estimated future net servicing income. The assumptions utilized in the discounted cash flow model are based on market data for comparable assets, where available. Each quarter, management and the independent third party review the key assumptions used in the discounted cash flow model and make adjustments as necessary to estimate the fair value of the MSRs. At March 31, 2019, the estimated fair value of MSRs was adjusted as a result of the decline in mortgage interest rates experienced in the first quarter of 2019, which resulted in a \$2.9 million impairment charge. There was no impairment charge at December 31, 2018. The following summarizes the assumptions used by management to determine the fair value of MSRs:

	<b>March 31, 2019</b>	<b>December 31, 2018</b>
Average discount rates	9.54%	9.55%
Expected prepayment speeds	12.07%	9.77%
Weighted-average life, in years	6.1	7.0

A sensitivity analysis of changes in the fair value of our MSR portfolio resulting from certain key assumptions is presented in the following table:

<i>(in thousands)</i>	<b>March 31, 2019</b>		<b>December 31, 2018</b>	
50 bp adverse change in prepayment speed	\$	(6,407)	\$	(6,028)
100 bp adverse change in prepayment speed		(10,989)		(11,629)

These sensitivities are hypothetical and actual results may differ materially due to a number of factors. The effect on fair value of a 10% variation in assumptions generally cannot be determined with confidence because the relationship of the change in assumptions to the fair value may not be linear. Additionally, the impact of a variation in a particular assumption on the fair value is calculated while holding other assumptions constant. In reality, changes in one factor may be correlated with changes in other factors, which could impact the sensitivity analysis as presented.

In conjunction with the sale and securitization of loans held for sale, we may be exposed to liability resulting from recourse agreements and repurchase agreements. Our estimated repurchase, indemnification and make whole obligation exposure totaled

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\$1.6 million at both March 31, 2018 and December 31, 2018, respectively, and is recorded in other liabilities in the consolidated balance sheets. We incurred \$162,000 in losses due to repurchase, indemnification and make-whole obligations during the three months ended March 31, 2019 compared to \$56,000 during the three months ended March 31, 2018.

### **(7) Leases**

Operating leases in which we are the lessee are recorded as operating lease ROU assets and operating lease liabilities, included in other assets and other liabilities, respectively, on our consolidated balance sheets. We do not currently have any significant finance leases in which we are the lessee.

Operating lease ROU assets represent our right to use an underlying asset during the lease term and operating lease liabilities represent our obligation to make lease payments arising from the lease. ROU assets and operating lease liabilities are recognized at lease commencement based on the present value of the remaining lease payments using a discount rate that represents our incremental borrowing rate at the lease commencement date. ROU assets are further adjusted for lease incentives. Operating lease expense, which is comprised of amortization of the ROU asset and the implicit interest accreted on the operating lease liability, is recognized on a straight-line basis over the lease term, and is recorded in net occupancy expense in the consolidated statements of income and other comprehensive income.

Our leases relate primarily to office space and bank branches with remaining lease terms of generally 1 to 11 years. Certain lease arrangements contain extension options which typically range from 5 to 10 years at the then fair market rental rates. As these extension options are not generally considered reasonably certain of exercise, they are not included in the lease term. As of March 31, 2019, operating lease ROU assets and liabilities were \$62.2 million and \$71.7 million, respectively.

The table below summarizes our net lease cost:

<i>(in thousands)</i>	<b>Three months ended March 31, 2019</b>	
Operating lease cost	\$	3,516
Variable lease cost		903
Sublease income		(31)
Net lease cost	\$	4,388

The table below summarizes other information related to our operating leases:

<i>(in thousands except for percent and period data)</i>	<b>Three months ended March 31, 2019</b>	
Cash paid for amounts included in the measurement of lease liabilities		
Operating cash flows from operating leases	\$	3,781
Right-of-use assets obtained in exchange for new finance lease liabilities		64,493
Weighted-average remaining lease term - operating leases, in years		5.9
Weighted-average discount rate - operating leases		2.8%

The table below summarizes the maturity of remaining lease liabilities:

<i>(in thousands)</i>	<b>March 31, 2019</b>	
2019	\$	10,878
2020		14,521
2021		14,236
2022		13,372
2023		12,400
2024 and thereafter		12,327
Total lease payments		77,734
Less: Interest		(6,048)
Present value of lease liabilities	\$	71,686

As of March 31, 2019, we have \$18.4 million in additional operating leases for office space that have not yet commenced that are anticipated to commence during the second quarter of 2019.

**(8) Financial Instruments with Off-Balance Sheet Risk**

The table below presents our financial instruments with off-balance sheet risk, as well as the activity in the allowance for off-balance sheet credit losses related to those financial instruments. This allowance is recorded in other liabilities on the consolidated balance sheet.

<i>(in thousands)</i>	Three months ended March 31,	
	2019	2018
Beginning balance of allowance for off-balance sheet credit losses	\$ 11,434	\$ 9,071
Provision for off-balance sheet credit losses	(1,639)	552
Ending balance of allowance for off-balance sheet credit losses	\$ 9,795	\$ 9,623

<i>(in thousands)</i>	March 31, 2019	December 31, 2018
Commitments to extend credit - period end balance	\$ 7,846,910	\$ 8,030,198
Standby letters of credit - period end balance	\$ 265,125	\$ 236,537

**(9) Regulatory Restrictions**

The Company and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory (and possibly additional discretionary) actions by regulators that, if undertaken, could have a direct material adverse effect on the Company's and the Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of the Company's and the Bank's assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The Company's and the Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

The Basel III regulatory capital framework (the "Basel III Capital Rules") adopted by U.S. federal regulatory authorities, among other things, (i) establishes the capital measure called "Common Equity Tier 1" ("CET1"), (ii) specifies that Tier 1 capital consist of CET1 and "Additional Tier 1 Capital" instruments meeting stated requirements, (iii) requires that most deductions/adjustments to regulatory capital measures be made to CET1 and not to other components of capital and (iv) defines the scope of the deductions/adjustments to the capital measures. The Basel III Capital Rules became effective for us on January 1, 2015 with certain transition provisions that fully phased in beginning on January 1, 2019.

Additionally, the Basel III Capital Rules require that we maintain a capital conservation buffer with respect to each of CET1, Tier 1 and total capital to risk-weighted assets, which provides for capital levels that exceed the minimum risk-based capital adequacy requirements. The capital conservation buffer is subject to a three year phase-in period that began on January 1, 2016 and was fully phased-in on January 1, 2019 at 2.5%. The required phase-in capital conservation buffer during 2018 was 1.875%. A financial institution with a conservation buffer of less than the required amount is subject to limitations on capital distributions, including dividend payments and stock repurchases, and certain discretionary bonus payments to executive officers.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios of CET1, Tier 1 and total capital to risk-weighted assets, and of Tier 1 capital to average assets, each as defined in the regulations. Management believes, as of March 31, 2019, that the Company and the Bank meet all capital adequacy requirements to which they are subject.

Financial institutions are categorized as well capitalized or adequately capitalized, based on minimum total risk-based, Tier 1 risk-based, CET1 and Tier 1 leverage ratios. As shown in the table below, the Company's capital ratios exceeded the regulatory definition of adequately capitalized as of March 31, 2019 and December 31, 2018. Based upon the information in its most recently filed call report, the Bank met the capital ratios necessary to be well capitalized. The regulatory authorities can apply changes in classification of assets and such changes may retroactively subject the Company to changes in capital ratios. Any such change could reduce one or more capital ratios below well-capitalized status. In addition, a change may result in imposition of additional assessments by the FDIC or could result in regulatory actions that could have a material adverse effect on our financial condition and results of operations.

Because our Bank had less than \$15.0 billion in total consolidated assets as of December 31, 2009, we are allowed to continue to classify our trust preferred securities, all of which were issued prior to May 19, 2010, as Tier 1 capital.

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The table below summarizes our actual and required capital ratios under the Basel III Capital Rules:

	Actual		Minimum Capital Required - Basel III Phase-In Schedule		Minimum capital Required - Basel III Fully Phased-In		Required to be Considered Well Capitalized	
	Capital Amount	Ratio	Capital Amount	Ratio	Capital Amount	Ratio	Capital Amount	Ratio
<i>(dollars in thousands)</i>								
<b>March 31, 2019</b>								
CET1								
Company	\$ 2,412,290	8.64%	N/A	N/A	\$ 1,954,119	7.00%	N/A	N/A
Bank	2,426,687	8.70%	N/A	N/A	1,953,530	7.00%	1,813,992	6.50%
Total capital (to risk-weighted assets)								
Company	3,169,288	11.35%	N/A	N/A	2,931,179	10.50%	N/A	N/A
Bank	3,025,046	10.84%	N/A	N/A	2,930,295	10.50%	2,790,757	10.00%
Tier 1 capital (to risk-weighted assets)								
Company	2,669,063	9.56%	N/A	N/A	2,372,859	8.50%	N/A	N/A
Bank	2,583,460	9.26%	N/A	N/A	2,372,143	8.50%	2,232,605	8.00%
Tier 1 capital (to average assets)(1)								
Company	2,669,063	10.02%	N/A	N/A	1,065,414	4.00%	N/A	N/A
Bank	2,583,460	9.70%	N/A	N/A	1,064,951	4.00%	1,331,188	5.00%
<b>December 31, 2018</b>								
CET1								
Company	\$ 2,330,599	8.58%	\$ 1,732,501	6.38%	\$ 1,902,354	7.00%	N/A	N/A
Bank	2,340,988	8.62%	1,731,955	6.38%	1,901,755	7.00%	1,765,915	6.50%
Total capital (to risk-weighted assets)								
Company	3,074,097	11.31%	2,683,679	9.88%	2,853,532	10.50%	N/A	N/A
Bank	2,925,872	10.77%	2,682,833	9.88%	2,852,632	10.50%	2,716,793	10.00%
Tier 1 capital (to risk-weighted assets)								
Company	2,589,374	9.53%	2,140,149	7.88%	2,310,002	8.50%	N/A	N/A
Bank	2,499,763	9.20%	2,139,474	7.88%	2,309,274	8.50%	2,173,434	8.00%
Tier 1 capital (to average assets)(1)								
Company	2,589,374	9.87%	1,049,694	4.00%	1,049,694	4.00%	N/A	N/A
Bank	2,499,763	9.53%	1,049,296	4.00%	1,049,296	4.00%	1,311,620	5.00%

(1) The Tier 1 capital ratio (to average assets) is not impacted by the Basel III Capital Rules; however, the Federal Reserve Board and the FDIC may require the Company and the Bank, respectively, to maintain a Tier 1 capital ratio (to average assets) above the required minimum.

Our mortgage finance loan volumes can increase significantly at month-end, causing a meaningful difference between ending balance and average balance for any period. At March 31, 2019, our total mortgage finance loans were \$6.3 billion compared to the average for the quarter ended March 31, 2019 of \$4.9 billion. As CET1, Tier 1 and total capital ratios are calculated using quarter-end risk-weighted assets and our mortgage finance loans are 100% risk-weighted (excluding MCA mortgage loans held for sale, which receive lower risk weights), the period-end fluctuation in these balances can significantly impact our reported ratios. Due to the actual risk profile and liquidity of this asset class, we manage capital allocated to mortgage finance loans based on changing trends in average balances and do not believe that the period-end balance is representative of risk characteristics that would justify higher allocations. However, we monitor our capital allocation to confirm that all capital levels remain above well-capitalized levels.

Dividends that may be paid by banks are routinely restricted by various regulatory authorities. The amount that can be paid in any calendar year without prior approval of our Bank's regulatory agencies cannot exceed the lesser of the net profits (as defined) for that year plus the net profits for the preceding two calendar years, or retained earnings. The Basel III Capital Rules further limit the amount of dividends that may be paid by our Bank. No dividends were declared or paid on our common stock during the three months ended March 31, 2019, or 2018.

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### (10) Stock-based Compensation

We have long-term incentive plans under which stock-based compensation awards are granted to employees and directors by the board of directors, or its designated committee. Grants are subject to vesting requirements and may include, among other things, nonqualified stock options, stock appreciation rights ("SARs"), restricted stock units ("RSUs"), restricted stock and performance units, or any combination thereof. There are 2,550,000 total shares authorized for grant under the plans.

The table below summarizes our stock-based compensation expense for the three months ended March 31, 2019 and 2018:

<i>(in thousands)</i>	Three months ended March 31,	
	2019	2018
Stock-settled awards:		
SARs	\$ 6	\$ 50
RSUs	2,407	1,896
Restricted stock	10	11
Cash-settled performance units	2,065	4,014
Total	\$ 4,488	\$ 5,971

<i>(in thousands except period data)</i>	March 31, 2019
Unrecognized compensation expense related to unvested stock-settled awards	\$ 30,167
Weighted average period over which expense is expected to be recognized, in years	3.3

### (11) Fair Value Disclosures

We determine the fair market values of our assets and liabilities measured at fair value on a recurring and nonrecurring basis using the fair value hierarchy as prescribed in ASC 820. The standard describes three levels of inputs that may be used to measure fair value as provided below.

Level 1	Quoted prices in active markets for identical assets or liabilities.
Level 2	Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
Level 3	Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair values requires significant management judgment or estimation.



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Assets and liabilities measured at fair value are as follows:

<i>(in thousands)</i>	<b>Fair Value Measurements Using</b>		
	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>
<b>March 31, 2019</b>			
Available-for-sale debt securities:(1)			
Residential mortgage-backed securities	\$ —	\$ 6,928	\$ —
Tax-exempt asset-backed securities	—	—	191,844
CRT securities	—	—	10,637
Equity securities(1)(2)	14,338	7,002	—
Loans held for sale(3)	—	1,888,591	13,046
Loans held for investment(4)(6)	—	—	39,719
Derivative assets(7)	—	31,049	—
Derivative liabilities(7)	—	42,288	—
Non-qualified deferred compensation plan liabilities(8)	14,548	—	—
<b>December 31, 2018</b>			
Available-for-sale debt securities:(1)			
Residential mortgage-backed securities	\$ —	\$ 7,242	\$ —
Tax-exempt asset-backed securities	—	—	95,804
Equity securities(1)(2)	10,262	6,908	—
Loans held for sale(3)	—	1,952,760	16,415
Loans held for investment(4)(6)	—	—	29,885
OREO(5)(6)	—	—	79
Derivative assets(7)	—	21,806	—
Derivative liabilities(7)	—	41,375	—
Non-qualified deferred compensation plan liabilities(8)	10,148	—	—

- (1) Securities are measured at fair value on a recurring basis, generally monthly, except for tax-exempt asset-backed securities and CRT securities which are measured quarterly.
- (2) Equity securities consist of Community Reinvestment Act funds and investments related to our non-qualified deferred compensation plan.
- (3) Loans held for sale purchased through our MCA program are measured at fair value on a recurring basis, generally monthly.
- (4) Includes impaired loans that have been measured for impairment at the fair value of the loan's collateral.
- (5) OREO is transferred from loans to OREO at fair value less selling costs.
- (6) Loans held for investment and OREO are measured on a nonrecurring basis, generally annually or more often as warranted by market and economic conditions.
- (7) Derivative assets and liabilities are measured at fair value on a recurring basis, generally quarterly.
- (8) Non-qualified deferred compensation plan liabilities represent the fair value of the obligation to the employee, which generally corresponds to the fair value of the invested assets, and are measured at fair value on a recurring basis, generally monthly.

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**Level 3 Valuations**

The following table presents a reconciliation of the level 3 fair value category measured at fair value on a recurring basis:

<i>(in thousands)</i>	Balance at Beginning of Period	Purchases / Additions	Sales / Reductions	Net Realized/Unrealized Gains (Losses)		Balance at End of Period
				Realized	Unrealized	
<b>Three months ended March 31, 2019</b>						
Available-for-sale debt securities:(1)						
Tax-exempt asset-backed securities	\$ 95,804	\$ 92,010	\$ —	\$ —	\$ 4,030	\$ 191,844
CRT securities	\$ —	\$ 15,044	\$ —	\$ (331)	\$ (4,076)	\$ 10,637
Loans held for sale(2)	\$ 16,415	\$ —	\$ (3,878)	\$ 216	\$ 293	\$ 13,046
<b>Three months ended March 31, 2018</b>						
Loans held for sale(2)	\$ —	\$ 36,092	\$ —	\$ —	\$ (1,841)	\$ 34,251

(1) Unrealized gains/(losses) on available-for-sale debt securities are recorded in AOCI. Realized gains/(losses) are recorded in other non-interest income.

(2) Realized and unrealized gains/(losses) on loans held for sale are recorded in gain/(loss) on sale of loans held for sale.

*Tax-exempt asset-backed securities*

The fair value of tax-exempt asset-backed securities is based on a discounted cash flow model, which utilizes Level 3, or unobservable, inputs, the most significant of which were a discount rate and weighted-average life. At March 31, 2019, a discount rate of 3.89% and a weighted-average life of 8.4 years were utilized to determine the fair value of these securities, compared to 4.21% and 9.2 years, respectively, at December 31, 2018.

*CRT securities*

The fair value of CRT securities is based on a discounted cash flow model, which utilizes Level 3, or unobservable, inputs, the most significant of which were a discount rate and weighted-average life. At March 31, 2019, a discount rate of 6.92% and a weighted-average life of 8.6 years were utilized to determine the fair value of these securities.

*Loans held for sale*

The fair value of loans held for sale using Level 3 inputs include loans that cannot be sold through normal sale channels and thus require significant management judgment or estimation when determining the fair value. The fair value of such loans is generally based upon quoted prices of comparable loans with a liquidity discount applied. At March 31, 2019, the fair value of these loans was calculated using a weighted-average discounted price of 93.2% compared to 92.9% at December 31, 2018.

*Loans held for investment*

Certain impaired loans held for investment are reported at fair value through a specific valuation allowance allocation of the allowance for loan losses based upon the fair value of the underlying collateral. The \$39.7 million fair value of loans held for investment at March 31, 2019 reported above includes impaired loans held for investment with a carrying value of \$53.0 million that were reduced by specific valuation allowance allocations totaling \$13.3 million based on collateral valuations utilizing Level 3 inputs. The \$29.9 million fair value of loans held for investment at December 31, 2018 reported above includes impaired loans with a carrying value of \$32.2 million that were reduced by specific valuation allowance allocations totaling \$2.3 million based on collateral valuations utilizing Level 3 inputs. Fair values were based on third party appraisals, which are Level 3 inputs.

*OREO*

Certain foreclosed assets, upon initial recognition, are recorded at fair value less estimated selling costs. At December 31, 2018, OREO had a carrying value of \$79,000, with no specific valuation allowance. The fair value of OREO was computed based on third party appraisals, which are Level 3 inputs.

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### Fair Value of Financial Instruments

GAAP requires disclosure of fair value information about financial instruments, whether or not recognized on the balance sheet, for which it is practical to estimate that value. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. This disclosure does not and is not intended to represent the fair value of the Company.

A summary of the carrying amounts and estimated fair values of financial instruments is as follows:

<i>(in thousands)</i>	March 31, 2019		December 31, 2018	
	Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
<b>Financial assets:</b>				
Level 1 inputs:				
Cash and cash equivalents	\$ 2,331,292	\$ 2,331,292	\$ 3,080,065	\$ 3,080,065
Investment securities	14,338	14,338	10,262	10,262
Level 2 inputs:				
Investment securities	13,930	13,930	14,150	14,150
Loans held for sale	1,888,591	1,888,591	1,953,059	1,953,059
Derivative assets	31,049	31,049	21,806	21,806
Level 3 inputs:				
Investment securities	202,481	202,481	95,804	95,804
Loans held for sale	13,046	13,046	16,415	16,415
Loans held for investment, net	23,152,727	23,152,057	22,376,552	22,347,876
<b>Financial liabilities:</b>				
Level 2 inputs:				
Federal funds purchased	886,426	886,426	629,169	629,169
Customer repurchase agreements	11,466	11,466	12,005	12,005
Other borrowings	3,600,000	3,600,000	3,900,000	3,900,000
Subordinated notes	281,858	289,179	281,767	283,349
Trust preferred subordinated debentures	113,406	113,406	113,406	113,406
Derivative liabilities	42,288	42,288	41,375	41,375
Level 3 inputs:				
Deposits	20,650,127	20,651,839	20,606,113	20,608,494

The estimated fair value for cash and cash equivalents, variable rate loans and variable rate debt approximates carrying value. The following methods and assumptions were used by the Company in estimating its fair value disclosures for financial instruments:

#### *Investment Securities*

Within the investment securities portfolio, we hold equity securities related to our non-qualified deferred compensation plan that are valued using quoted market prices for identical equity securities in an active market, and are classified as Level 1 assets in the fair value hierarchy. The fair value of the remaining equity securities and residential mortgage-backed securities in our investment portfolio are based on prices obtained from independent pricing services that are based on quoted market prices for the same or similar securities, and are characterized as Level 2 assets in the fair value hierarchy. We have obtained documentation from our primary pricing service regarding their processes and controls applicable to pricing investment securities, and on a quarterly basis we independently verify the prices that we receive from the service provider using two additional independent pricing sources. We also hold tax-exempt asset-backed securities and CRT securities that are valued using a discounted cash flow model, which utilizes Level 3 inputs, and are classified as Level 3 assets in the fair value hierarchy.

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### *Loans Held for Sale*

Fair value for loans held for sale is derived from quoted market prices for similar loans, in which case they are characterized as Level 2 assets in the fair value hierarchy, or is derived from third party pricing models, in which case they are characterized as Level 3 assets in the fair value hierarchy.

### *Derivatives*

The estimated fair value of interest rate swaps and caps is obtained from independent pricing services based on quoted market prices for similar derivative contracts and these financial instruments are characterized as Level 2 assets and liabilities in the fair value hierarchy. On a quarterly basis, we independently verify the fair value using an additional independent pricing source. Foreign currency forward contracts are valued based upon quoted market prices obtained from independent pricing services for similar derivative contracts. As such, these financial instruments are characterized as Level 2 assets and liabilities in the fair value hierarchy. The derivative instruments related to the loans held for sale portfolio include loan purchase commitments and forward sales commitments. Loan purchase commitments are valued based upon the fair value of the underlying mortgage loans to be purchased, which is based on observable market data for similar loans. Forward sales commitments are valued based upon quoted market prices from brokers. As such, these loan purchase commitments and forward sales commitments are characterized as Level 2 assets or liabilities in the fair value hierarchy.

## **(12) Derivative Financial Instruments**

The notional amounts and estimated fair values of derivative positions outstanding are presented in the following table:

<i>(in thousands)</i>	March 31, 2019			December 31, 2018		
	Notional Amount	Estimated Fair Value		Notional Amount	Estimated Fair Value	
		Asset Derivative	Liability Derivative		Asset Derivative	Liability Derivative
<b>Non-hedging derivatives:</b>						
<b>Financial institution counterparties:</b>						
Commercial loan/lease interest rate swaps	\$ 1,590,394	\$ 3,626	\$ 27,508	\$ 1,579,328	\$ 7,978	\$ 16,719
Commercial loan/lease interest rate caps	649,549	383	2	606,950	1,109	4
Foreign currency forward contracts	21,580	1,847	14	39,737	2,263	59
<b>Customer counterparties:</b>						
Commercial loan/lease interest rate swaps	1,590,394	27,508	3,626	1,579,328	16,719	7,978
Commercial loan/lease interest rate caps	649,549	2	383	606,950	4	1,109
Foreign currency forward contracts	21,580	14	1,847	39,737	59	2,263
<b>Economic hedging interest rate derivatives:</b>						
Loan purchase commitments	239,573	1,297	77	167,984	1,442	6
Forward sale commitments	1,623,500	—	12,459	1,928,527	—	21,005
Gross derivatives		34,677	45,916		29,574	49,143
Offsetting derivative assets/liabilities		(3,628)	(3,628)		(7,768)	(7,768)
Net derivatives included in the consolidated balance sheets		\$ 31,049	\$ 42,288		\$ 21,806	\$ 41,375

The weighted-average received and paid interest rates for interest rate swaps outstanding were as follows:

	March 31, 2019		December 31, 2018	
	Weighted-Average Interest Rate		Weighted-Average Interest Rate	
	Received	Paid	Received	Paid
Non-hedging interest rate swaps	4.14%	4.09%	4.24%	4.20%

The weighted-average strike rate for outstanding interest rate caps was 3.22% at March 31, 2019 and 3.20% at December 31, 2018.

Our credit exposure on derivative instruments is limited to the net favorable value and interest payments by each counterparty. In some cases collateral may be required from the counterparties involved if the net value of the derivative instruments exceeds a nominal amount. Our credit exposure associated with these instruments, net of any collateral pledged, was approximately \$30.0 million at March 31, 2019 and approximately \$18.7 million at December 31, 2018. Collateral levels are monitored and

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adjusted on a regular basis for changes in interest rate swap and cap values, as well as for changes in the value of forward sale commitments. At March 31, 2019, we had \$43.5 million in cash collateral pledged for these derivatives, of which \$31.7 million was included in interest-bearing deposits in other banks and \$11.8 million was included in accrued interest receivable and other assets. At December 31, 2018, we had \$25.3 million in cash collateral pledged for these derivatives, of which \$11.2 million was included in interest-bearing deposits and \$14.1 million was included in accrued interest receivable and other assets.

We also enter into credit risk participation agreements with financial institution counterparties for interest rate swaps related to loans in which we are either a participant or a lead bank. The risk participation agreements entered into by us as a participant bank provide credit protection to the financial institution counterparty should the borrower fail to perform on its interest rate derivative contract with that financial institution. We are party to 12 risk participation agreements where we are a participant bank with a notional amount of \$144.7 million at March 31, 2019, compared to 13 risk participation agreements having a notional amount of \$149.1 million at December 31, 2018. The maximum estimated exposure to these agreements, assuming 100% default by all obligors, was approximately \$2.2 million at March 31, 2019 and \$1.5 million at December 31, 2018. The fair value of these exposures was insignificant to the consolidated financial statements at both March 31, 2019 and December 31, 2018. Risk participation agreements entered into by us as the lead bank provide credit protection to us should the borrower fail to perform on its interest rate derivative contract with us. We are party to 10 risk participation agreements where we are the lead bank having a notional amount of \$124.3 million at March 31, 2019, compared to 9 agreements having a notional amount of \$114.8 million at December 31, 2018.

### **(13) New Accounting Standards**

ASU 2019-01 "*Leases (Topic 842)*" ("ASU 2019-1") provides clarifications to increase transparency and comparability among organizations by recognizing lease assets and liabilities on the balance sheet and disclosing essential information about leasing transactions. Specifically, ASU 2019-01 (i) allows the fair value of the underlying asset reported by lessors that are not manufacturers or dealers to continue to be its cost and not fair value as measured under the fair value definition, (ii) allows for the cash flows received for sales-type and direct financing leases to continue to be presented as results from investing, and (iii) clarifies that entities do not have to disclose the effect of the lease standard on adoption year interim amounts. ASU 2019-01 will be effective for us on January 1, 2020 and will not have any material impact on our consolidated financial statements.

ASU 2016-13 "*Financial Instruments - Credit Losses (Topic 326)*" ("ASU 2016-13") requires an entity to utilize a new impairment model known as the current expected credit loss ("CECL") model to estimate its lifetime "expected credit loss" and record an allowance that, when deducted from the amortized cost basis of the financial asset, presents the net amount expected to be collected on the financial asset. The CECL model is expected to result in more timely recognition of credit losses. ASU 2016-13 also requires new disclosures for financial assets measured at amortized cost, loans and available-for-sale debt securities. Entities will apply the standard's provisions as a cumulative-effect adjustment to retained earnings as of the beginning of the first reporting period in which the guidance is adopted. ASU 2016-13 will be effective for us on January 1, 2020. We are evaluating the impact adoption of ASU 2016-13 will have on our consolidated financial statements and disclosures. While we are currently unable to reasonably estimate the impact of adopting ASU 2016-13, we expect that the impact of adoption could be significantly influenced by the composition, characteristics and quality of our loan portfolio as well as the prevailing economic conditions and forecasts as of the adoption date. As part of our evaluation process, we have established a steering committee and working group that includes individuals from various functional areas to implement this new accounting standard. Implementation activities have focused on data capture and portfolio segmentation with continued progress toward model validation and testing.

**ITEM 2. *MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS***

**Forward-Looking Statements**

Certain statements and financial analysis contained in this report that are not historical facts are forward-looking statements made pursuant to the safe harbor provisions of federal securities laws. Forward-looking statements may also be contained in our future filings with SEC, in press releases and in oral and written statements made by us or with our approval that are not statements of historical fact. These forward-looking statements are based on our beliefs, assumptions and expectations of our future performance taking into account all information available to us at the time such statements are made. Words such as “believes,” “expects,” “estimates,” “anticipates,” “plans,” “goals,” “objectives,” “expects,” “intends,” “seeks,” “likely,” “targeted,” “continue,” “remain,” “will,” “should,” “may” and other similar expressions are intended to identify forward-looking statements but are not the exclusive means of identifying such statements.

Forward-looking statements may include, among other things, statements about the credit quality of our loan portfolio, general economic conditions in the United States and in our markets, including the continued impact on our customers from volatility in oil and gas prices, expectations regarding rates of default and loan losses, volatility in the mortgage industry, our business strategies and our expectations about future financial performance, future growth and earnings, the appropriateness of our allowance for loan losses and provision for loan losses, the impact of changing regulatory requirements and legislative changes on our business, increased competition, interest rate risk, new lines of business, new product or service offerings and new technologies.

Forward-looking statements are subject to various risks and uncertainties, which change over time, are based on management's expectations and assumptions at the time the statements are made and are not guarantees of future results. Important factors that could cause actual results to differ materially from the forward-looking statements include, but are not limited to, the following:

- Deterioration of the credit quality of our loan portfolio or declines in the value of collateral related to external factors such as commodity prices, real estate values or interest rates, increased default rates and loan losses or adverse changes in the industry concentrations of our loan portfolio.
- Changes in the value of commercial and residential real estate securing our loans or in the demand for credit to support the purchase and ownership of such assets.
- Changing economic conditions or other developments adversely affecting our commercial, entrepreneurial and professional customers.
- Adverse economic conditions and other factors affecting our middle market customers and their ability to continue to meet their loan obligations.
- The failure to correctly assess and model the assumptions supporting our allowance for loan losses, causing it to become inadequate in the event of deteriorations in loan quality and increases in charge-offs, or increases to our allowance for loan losses as a result of the implementation of CECL.
- Changes in the U.S. economy in general or the Texas economy specifically resulting in deterioration of credit quality, increases in non-performing assets or charge-offs or reduced demand for credit or other financial services we offer, including the effects from declines in the level of drilling and production related to volatility in oil and gas prices.
- Adverse changes in economic or market conditions, in Texas, the United States or internationally, that could affect the credit quality of our loan portfolio or our operating performance.
- Unanticipated effects from the Tax Act may limit its benefits or adversely impact our business, which could include decreased demand for borrowing by our middle market customers or increased price competition that offsets the benefits of decreased federal income tax expense.
- Unexpected market conditions or regulatory changes that could cause access to capital market transactions and other sources of funding to become more difficult to obtain on terms and conditions that are acceptable to us.
- The inadequacy of our available funds to meet our deposit, debt and other obligations as they become due, or our failure to maintain our capital ratios as a result of adverse changes in our operating performance or financial condition, or changes in applicable regulations or regulator interpretation of regulations impacting our business or the characterization or risk weight of our assets.
- The failure to effectively balance our funding sources with cash demands by depositors and borrowers.
- The failure to manage information systems risk or to prevent cyber-attacks against us, our customers or our third party vendors, or to manage risks from disruptions or security breaches affecting us, our customers or our third party vendors.
- The failure to effectively manage our interest rate risk resulting from unexpectedly large or sudden changes in interest rates, maturity imbalances in our assets and liabilities, potential adverse effects to our borrowers including their

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inability to repay loans with increased interest rates and the impact to our net interest income from the increasing cost of interest-bearing deposits.

- Legislative and regulatory changes imposing further restrictions and costs on our business, a failure to remain well capitalized or well managed status or regulatory enforcement actions against us, and uncertainty related to future implementation and enforcement of regulatory requirements resulting from the current political environment.
- The failure to successfully execute our business strategy, which may include expanding into new markets, developing and launching new lines of business or new products and services within the expected timeframes and budgets or to successfully manage the risks related to the development and implementation of these new businesses, products or services.
- The failure to attract and retain key personnel or the loss of key individuals or groups of employees.
- Increased or more effective competition from banks and other financial service providers in our markets.
- Structural changes in the markets for origination, sale and servicing of residential mortgages.
- Uncertainty in the pricing of mortgage loans that we purchase, and later sell or securitize, as well as competition for the MSRMs related to these loans and related interest rate risk or price risk resulting from retaining MSRMs, and the potential effects of higher interest rates on our MCA loan volumes.
- Material failures of our accounting estimates and risk management processes based on management judgment, or the supporting analytical and forecasting models.
- Failure of our risk management strategies and procedures, including failure or circumvention of our controls.
- Credit risk resulting from our exposure to counterparties.
- An increase in the incidence or severity of fraud, illegal payments, security breaches and other illegal acts impacting our Bank and our customers.
- The failure to maintain adequate regulatory capital to support our business.
- Unavailability of funds obtained from borrowing or capital transactions or from our Bank to fund our obligations.
- Incurrence of material costs and liabilities associated with legal and regulatory proceedings and related matters with respect to the financial services industry, including those directly involving us or our Bank.
- Environmental liability associated with properties related to our lending activities.
- Severe weather, natural disasters, acts of war or terrorism and other external events.

Actual outcomes and results may differ materially from what is expressed in our forward-looking statements and from our historical financial results due to the factors discussed elsewhere in this report or disclosed in our other SEC filings. Forward-looking statements included herein speak only as of the date hereof and should not be relied upon as representing our expectations or beliefs as of any date subsequent to the date of this report. Except as required by law, we undertake no obligation to revise any forward-looking statements contained in this report, whether as a result of new information, future events or otherwise. The factors discussed herein are not intended to be a complete summary of all risks and uncertainties that may affect our businesses. For a more detailed discussion of these and other factors that may affect our business, see "Risk Factors" in the 2018 Form 10-K and other filings we have made with the SEC. Though we strive to monitor and mitigate risk, we cannot anticipate all potential economic, operational and financial developments that may adversely impact our operations and our financial results. Forward-looking statements should not be viewed as predictions and should not be the primary basis upon which investors evaluate an investment in our securities.

### **Overview of Our Business Operations**

We commenced our banking operations in December 1998. An important aspect of our growth strategy has been our ability to effectively service and manage a large number of loans and deposit accounts in multiple markets in Texas, as well as several lines of business serving a regional or national clientele of commercial borrowers. Accordingly, we have created an operations infrastructure sufficient to support our lending and banking operations that we continue to build out as needed to serve a larger customer base and specialized industries.

The following discussion and analysis presents the significant factors affecting our financial condition as of March 31, 2019 and December 31, 2018 and results of operations for the three month period ended March 31, 2019 and March 31, 2018. This discussion should be read in conjunction with our consolidated financial statements and notes to the financial statements appearing elsewhere in this report.

*Results of Operations*

**Summary of Performance**

We reported net income of \$82.8 million and net income available to common stockholders of \$80.4 million, or \$1.60 per diluted common share, for the first quarter of 2019 compared to net income of \$71.9 million and net income available to common stockholders of \$69.5 million, or \$1.38 per diluted common share, for the first quarter of 2018. Return on average common equity ("ROE") was 13.58% and return on average assets ("ROA") was 1.26% for the first quarter of 2019, compared to 13.39% and 1.22%, respectively, for the first quarter of 2018. The improved results for the quarter resulted primarily from increases in net interest income and non-interest income, offset by increases in the provision for credit losses and non-interest expense.

Details of the changes in the various components of net income are discussed below.



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**QUARTERLY FINANCIAL SUMMARIES – UNAUDITED**

Consolidated Daily Average Balances, Average Yields and Rates

<i>in thousands except percentages</i>	Three months ended March 31, 2019			Three months ended March 31, 2018		
	Average Balance	Revenue/Expense	Yield/Rate	Average Balance	Revenue/Expense	Yield/Rate
<b>Assets</b>						
Investment securities – taxable	\$ 30,625	\$ 274	3.62%	\$ 23,854	\$ 206	3.50%
Investment securities – non-taxable(2)	114,341	1,501	5.33%	—	—	—%
Federal funds sold and securities purchased under resale agreements	63,652	379	2.41%	261,641	1,045	1.62%
Interest-bearing deposits in other banks	1,823,106	11,019	2.45%	2,302,938	8,754	1.54%
Loans held for sale	2,122,302	25,303	4.84%	1,187,594	12,535	4.28%
Loans held for investment, mortgage finance	4,931,879	46,368	3.81%	4,097,995	37,362	3.70%
Loans held for investment(1)(2)	16,866,456	242,155	5.82%	15,425,323	195,333	5.14%
Less reserve for loan losses	192,122	—	—	184,238	—	—
Loans held for investment, net	21,606,213	288,523	5.42%	19,339,080	232,695	4.88%
Total earning assets	25,760,239	326,999	5.15%	23,115,107	255,235	4.48%
Cash and other assets	894,797			797,506		
Total assets	\$ 26,655,036			\$ 23,912,613		
<b>Liabilities and Stockholders' Equity</b>						
Transaction deposits	\$ 3,263,976	\$ 16,001	1.99%	\$ 2,792,954	\$ 8,651	1.26%
Savings deposits	8,751,200	41,673	1.93%	7,982,256	21,958	1.12%
Time deposits	2,010,476	11,380	2.30%	506,375	1,093	0.88%
Total interest-bearing deposits	14,025,652	69,054	2.00%	11,281,585	31,702	1.14%
Other borrowings	2,412,254	15,370	2.58%	1,721,914	6,649	1.57%
Subordinated notes	281,799	4,191	6.03%	281,437	4,191	6.04%
Trust preferred subordinated debentures	113,406	1,332	4.76%	113,406	1,027	3.67%
Total interest-bearing liabilities	16,833,111	89,947	2.17%	13,398,342	43,569	1.32%
Demand deposits	7,047,120			8,147,721		
Other liabilities	223,142			110,698		
Stockholders' equity	2,551,663			2,255,852		
Total liabilities and stockholders' equity	\$ 26,655,036			\$ 23,912,613		
Net interest income(2)		\$ 237,052			\$ 211,666	
Net interest margin			3.73%			3.71%
Net interest spread			2.98%			3.16%
Loan spread(3)			3.90%			4.10%

- (1) The loan averages include non-accrual loans and are stated net of unearned income.
- (2) Taxable equivalent rates used where applicable.
- (3) Yield on loans, net of reserves, less funding cost including all deposits and borrowed funds.

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**Volume/Rate Analysis**

The following table presents the changes in taxable-equivalent net interest income and identifies the changes due to differences in the average volume of earning assets and interest-bearing liabilities and the changes due to differences in the average interest rate on those assets and liabilities.

<i>(in thousands)</i>	Three months ended March 31, 2019/2018		
	Net Change	Change due to(1)	
		Volume	Yield/Rate(2)
<b>Interest income:</b>			
Investment securities	\$ 1,569	\$ 1,045	\$ 524
Loans held for sale	12,768	9,864	2,904
Loans held for investment, mortgage finance loans	9,006	7,608	1,398
Loans held for investment	46,822	18,265	28,557
Federal funds sold and securities purchased under resale agreements	(666)	(791)	125
Interest-bearing deposits in other banks	2,265	(1,822)	4,087
<b>Total</b>	<b>71,764</b>	<b>34,169</b>	<b>37,595</b>
<b>Interest expense:</b>			
Transaction deposits	7,350	1,463	5,887
Savings deposits	19,715	2,124	17,591
Time deposits	10,287	3,264	7,023
Other borrowings	8,721	2,672	6,049
Long-term debt	305	5	300
<b>Total</b>	<b>46,378</b>	<b>9,528</b>	<b>36,850</b>
<b>Net interest income</b>	<b>\$ 25,386</b>	<b>\$ 24,641</b>	<b>\$ 745</b>

- (1) Yield/rate and volume variances are allocated to yield/rate.  
(2) Taxable equivalent rates used where applicable assuming a 21% tax rate.

**Net Interest Income**

Net interest income was \$235.6 million for the three months ended March 31, 2019 compared to \$210.3 million for the same period in 2018. The increase was primarily due to an increase in average earning assets of \$2.6 billion, as well as the effect of increases in interest rates on loan yields. The increase in average earning assets included a \$934.7 million increase in average loans held for sale, a \$2.3 billion increase in average net loans held for investment and a \$121.1 million increase in average investment securities, offset by a \$677.8 million decrease in average liquidity assets. Average interest-bearing liabilities increased \$3.4 billion for the three months ended March 31, 2019 compared to the three months ended March 31, 2018. The increase in average interest-bearing liabilities included a \$2.7 billion increase in interest-bearing deposits and a \$690.3 million increase in other borrowings. Average demand deposits for the three months ended March 31, 2019 decreased to \$7.0 billion from \$8.1 billion for the same period in 2018 as a result of the rising interest rate environment and the shift to interest-bearing deposits. Net interest margin for the three months ended March 31, 2019 was 3.73% compared to 3.71% for 2018. The increase was primarily due to the effect of increases in interest rates on loan yields attributed to our asset-sensitive balance sheet.

The yield on total loans held for investment increased to 5.42% for the three months ended March 31, 2019 compared to 4.88% for the same period in 2018, and the yield on earning assets increased to 5.15% for the three months ended March 31, 2019 compared to 4.48% for the same period in 2018. The average cost of total deposits and borrowed funds increased to 1.46% for the first quarter of 2019 from 0.74% for the first quarter of 2018. The spread on total earning assets, net of the cost of deposits and borrowed funds, was 3.69% for the first quarter of 2019 compared to 3.74% for the first quarter of 2018. The decrease was primarily a result of the increase in the cost of interest-bearing liabilities outpacing the growth in loan yields. Total funding costs, including all deposits, long-term debt and stockholders' equity increased to 1.38% for the first quarter of 2019 compared to 0.74% for 2018.

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### Non-interest Income

<i>(in thousands)</i>	Three months ended March 31,	
	2019	2018
Service charges on deposit accounts	\$ 2,979	\$ 3,137
Wealth management and trust fee income	2,009	1,924
Brokered loan fees	5,066	5,168
Servicing income	2,734	5,492
Swap fees	1,031	1,562
Net gain/(Loss) on sale of loans held for sale	(505)	(2,173)
Other(1)	16,700	4,837
Total non-interest income	\$ 30,014	\$ 19,947

(1) Other non-interest income includes such items as letter of credit fees, bank owned life insurance ("BOLI") income, dividends on FHLB and FRB stock and other general operating income.

Non-interest income increased by \$10.1 million during the three months ended March 31, 2019 to \$30.0 million, compared to \$19.9 million for the same period in 2018. This increase was primarily due to an \$11.9 million increase in other non-interest income, primarily due to an \$8.5 million legal claim settled during the three months ended March 31, 2019, offset by a \$2.8 million decrease in servicing income attributable to a decrease in MSR.

While management expects continued growth in certain components of non-interest income, the future rate of growth could be affected by increased competition from national and regional financial institutions and general economic conditions. In order to achieve continued growth in non-interest income, management from time to time evaluates new products, new lines of business or the expansion of existing lines of business. Any new product introduction or new market entry could place additional demands on capital and managerial resources and introduce new risks to our business.

### Non-interest Expense

<i>(in thousands)</i>	Three months ended March 31,	
	2019	2018
Salaries and employee benefits	\$ 77,823	\$ 72,537
Net occupancy expense	7,879	7,234
Marketing	11,708	8,677
Legal and professional	10,030	7,530
Communications and technology	9,198	6,633
FDIC insurance assessment	5,122	6,103
Servicing related expenses	5,382	3,805
Allowance and other carrying costs for OREO	—	2,155
Other(1)	13,236	12,286
Total non-interest expense	\$ 140,378	\$ 126,960

(1) Other expense includes such items as courier expenses, regulatory assessments other than FDIC insurance, insurance expenses and other general operating expenses.

Non-interest expense for the three months ended March 31, 2019 increased \$13.4 million compared to the same period in 2018. The increase is primarily due to increases in salaries and employee benefits, marketing, legal and professional and communication and technology expenses, all of which were due to general business growth and continued build-out. Offsetting these increases was a \$2.2 million decrease in the allowance and other carrying costs for OREO related to the decline in OREO properties held.

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### Analysis of Financial Condition

#### Loans Held for Investment

The following table summarizes our loans held for investment on a gross basis by portfolio segment:

<i>(in thousands)</i>	<b>March 31, 2019</b>		<b>December 31, 2018</b>	
Commercial	\$	10,673,960	\$	10,373,288
Mortgage finance		6,299,710		5,877,524
Construction		2,493,192		2,120,966
Real estate		3,642,566		3,929,117
Consumer		61,377		63,438
Equipment leases		292,248		312,191
Gross loans held for investment	\$	23,463,053	\$	22,676,524
Deferred income (net of direct origination costs)		(101,753)	\$	(108,450)
Allowance for loan losses		(208,573)	\$	(191,522)
Total loans held for investment, net	\$	23,152,727	\$	22,376,552

Our business plan focuses primarily on lending to middle market businesses and successful professionals and entrepreneurs, and as such, commercial, real estate and construction loans have comprised a majority of our loan portfolio. Consumer loans generally have represented 1% or less of the portfolio. Mortgage finance loans relate to our mortgage warehouse lending operations in which we purchase mortgage loan ownership interests that are typically sold within 10 to 20 days. Volumes fluctuate based on the level of market demand for the product and the number of days between purchase and sale of the loans, as well as overall market interest rates and tend to peak at the end of each month.

We originate a substantial majority of all loans held for investment, excluding mortgage finance loans. We also participate in syndicated loan relationships, both as a participant and as an agent. As of March 31, 2019, we had \$2.4 billion in syndicated loans, \$731.1 million of which we administer as agent. All syndicated loans, whether we act as agent or participant, are underwritten to the same standards as all other loans we originate. As of March 31, 2019, \$28.6 million of our syndicated loans were on non-accrual.

#### Portfolio Geographic and Industry Concentrations

Although more than 50% of our total loan exposure is outside of Texas and more than 50% of our deposits are sourced outside of Texas, our Texas concentration remains significant. As of March 31, 2019, a majority of our loans held for investment, excluding mortgage finance loans and other national lines of business, were to businesses with headquarters or operations in Texas. This geographic concentration subjects the loan portfolio to the general economic conditions within this area. We also make loans to these customers that are secured by assets located outside of Texas. The risks created by this concentration have been considered by management in the determination of the appropriateness of the allowance for loan losses.

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### Non-performing Assets

Non-performing assets include non-accrual loans and leases and repossessed assets. The table below summarizes our non-performing assets by type and by type of property securing the credit:

<i>(in thousands)</i>	<b>March 31, 2019</b>	<b>December 31, 2018</b>	<b>March 31, 2018</b>
Non-accrual loans(1)			
Commercial			
Oil and gas properties	\$ 76,738	\$ 37,532	\$ 50,408
Assets of the borrowers	20,395	16,538	30,656
Inventory	19,099	21,300	38,083
Other	4,955	2,493	3,136
<b>Total commercial</b>	<b>121,187</b>	<b>77,863</b>	<b>122,283</b>
Real estate			
Commercial property	962	988	1,069
Single family residences	2,777	1,233	—
Hotel/motel	8,478	—	—
Other	234	236	118
<b>Total real estate</b>	<b>12,451</b>	<b>2,457</b>	<b>1,187</b>
Consumer	52	55	72
<b>Total non-accrual loans</b>	<b>133,690</b>	<b>80,375</b>	<b>123,542</b>
OREO(2)	—	79	9,558
<b>Total non-performing assets</b>	<b>\$ 133,690</b>	<b>\$ 80,454</b>	<b>\$ 133,100</b>
Restructured loans - accruing	\$ —	\$ —	\$ —
Loans held for investment past due 90 days and accruing(3)	\$ 12,245	\$ 9,353	\$ 13,563
Loans held for sale past due 90 days and accruing(4)	\$ 13,693	\$ 16,829	\$ 35,226

- (1) As of March 31, 2019, December 31, 2018 and March 31, 2018, non-accrual loans included \$38.4 million, \$20.0 million and \$7.6 million, respectively, in loans that met the criteria for restructured.
- (2) At March 31, 2019 and December 31, 2018, there was no valuation allowance recorded against the OREO balance compared to \$2.0 million at March 31, 2018.
- (3) At March 31, 2019, December 31, 2018 and March 31, 2018, loans past due 90 days and still accruing includes premium finance loans of \$12.0 million, \$9.2 million and \$4.1 million, respectively.
- (4) Includes loans guaranteed by U.S. government agencies that were repurchased out of Ginnie Mae securities. Loans are recorded as loans held for sale and carried at fair value on the balance sheet. Interest on these past due loans accrues at the debenture rate guaranteed by the U.S. government. Also includes loans that, pursuant to Ginnie Mae servicing guidelines, we have the unilateral right, but not the obligation, to repurchase if defined delinquent loan criteria are met and therefore must record as loans held for sale on our balance sheet regardless of whether the repurchase option has been exercised.

Potential problem loans consist of loans that are performing in accordance with contractual terms, but for which we have concerns about the borrower's ability to comply with repayment terms because of the borrower's potential financial difficulties. We monitor these loans closely and review their performance on a regular basis. At March 31, 2019, we had \$74.0 million in loans of this type, compared to \$81.7 million at December 31, 2018 and \$19.2 million at March 31, 2018.

### Summary of Loan Loss Experience

The provision for credit losses, which includes a provision for losses on unfunded commitments, is a charge to earnings to maintain the allowance for loan losses at a level consistent with management's assessment of inherent losses in the loan portfolio at the balance sheet date. We recorded a provision for credit losses of \$20.0 million during the first quarter of 2019 compared to \$12.0 million during the first quarter of 2018. The increase in provision recorded during the first quarter of 2019 compared to the same period in 2018 was primarily related to growth in loans held for investment.

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The table below presents a summary of our loan loss experience:

<i>(in thousands except percentage and multiple data)</i>	<b>Three months ended March 31, 2019</b>	<b>Year ended December 31 2018</b>	<b>Three months ended March 31, 2018</b>
<b>Allowance for loan losses:</b>			
Beginning balance	\$ 191,522	\$ 184,655	\$ 184,655
<b>Loans charged-off:</b>			
Commercial	4,865	79,692	5,667
Construction	—	—	—
Real estate	—	—	—
Consumer	—	767	—
Equipment leases	—	319	—
<b>Total charge-offs</b>	<b>4,865</b>	<b>80,778</b>	<b>5,667</b>
<b>Recoveries:</b>			
Commercial	266	2,468	360
Construction	—	—	—
Real estate	—	69	24
Consumer	10	438	59
Equipment leases	1	33	19
<b>Total recoveries</b>	<b>277</b>	<b>3,008</b>	<b>462</b>
<b>Net charge-offs</b>	<b>4,588</b>	<b>77,770</b>	<b>5,205</b>
<b>Provision for loan losses</b>	<b>21,639</b>	<b>84,637</b>	<b>11,448</b>
<b>Ending balance</b>	<b>\$ 208,573</b>	<b>\$ 191,522</b>	<b>\$ 190,898</b>
<b>Allowance for off-balance sheet credit losses:</b>			
Beginning balance	\$ 11,434	\$ 9,071	\$ 9,071
Provision for off-balance sheet credit losses	(1,639)	2,363	552
<b>Ending balance</b>	<b>\$ 9,795</b>	<b>\$ 11,434</b>	<b>\$ 9,623</b>
<b>Total allowance for credit losses</b>	<b>\$ 218,368</b>	<b>\$ 202,956</b>	<b>\$ 200,521</b>
<b>Total provision for credit losses</b>	<b>\$ 20,000</b>	<b>\$ 87,000</b>	<b>\$ 12,000</b>
Allowance for loan losses to LHI	0.89 %	0.85 %	0.93 %
Net charge-offs to average LHI	0.09 %	0.37 %	0.11 %
Total provision for credit losses to average LHI	0.37 %	0.42 %	0.25 %
Recoveries to total charge-offs	5.68 %	3.72 %	8.15 %
Allowance for off-balance sheet credit losses to off-balance sheet credit commitments	0.12 %	0.14 %	0.13 %
Combined allowance for credit losses to LHI	0.93 %	0.90 %	0.98 %
Allowance as a multiple of non-performing loans	1.6 x	2.4 x	1.5 x

The allowance for credit losses, including the allowance for losses on unfunded commitments reported on the consolidated balance sheets in other liabilities, totaled \$218.4 million at March 31, 2019, \$203.0 million at December 31, 2018 and \$200.5 million at March 31, 2018. The combined allowance as a percentage of loans held for investment decreased to 0.93% at March 31, 2019 from 0.98% at March 31, 2018, and increased from 0.90% at December 31, 2018. The downward trend in the combined allowance as a percentage of loans held for investment for the first quarter of 2019 compared to the first quarter of 2018 is due primarily to growth in loans held for investment.

### **Loans Held for Sale**

Through our MCA program we commit to purchase residential mortgage loans from independent correspondent lenders and deliver those loans into the secondary market via whole loan sales to independent third parties or in securitization transactions to Ginnie Mae and GSEs such as Fannie Mae and Freddie Mac. For additional information on our loans held for sale portfolio, see Note 6 - Certain Transfers of Financial Assets in the accompanying notes to the consolidated financial statements included elsewhere in this report.

### **Liquidity and Capital Resources**

In general terms, liquidity is a measurement of our ability to meet our cash needs. Our objective in managing our liquidity is to maintain our ability to meet loan commitments, repurchase investment securities or repay deposits and other liabilities in accordance with their terms, without an adverse impact on our current or future earnings. Our liquidity strategy is guided by policies, formulated and monitored by our senior management and our Balance Sheet Management Committee (“BSMC”), which take into account the demonstrated marketability of our assets, the sources and stability of our funding and the level of unfunded commitments. We regularly evaluate all of our various funding sources with an emphasis on accessibility,

stability, reliability and cost-effectiveness. For the year ended December 31, 2018 and the three months ended March 31, 2019, our principal source of funding has been our customer deposits, supplemented by our short-term and long-term borrowings, primarily from Federal funds purchased and FHLB borrowings, which are generally used to fund mortgage finance assets. We also rely on the availability of the mortgage secondary market provided by Ginnie Mae and the GSEs to support the liquidity of our mortgage finance assets.

In accordance with our liquidity strategy, deposit growth and increases in borrowing capacity related to our mortgage finance loans have resulted in accumulating liquidity assets in recent periods. The following table summarizes the composition of liquidity assets:

<i>(in thousands except percentage data)</i>	<b>March 31, 2019</b>	<b>December 31, 2018</b>	<b>March 31, 2018</b>
Federal funds sold and securities purchased under resale agreements	\$ 25,000	\$ 50,190	\$ 25,000
Interest-bearing deposits	2,129,155	2,815,684	2,271,673
<b>Total liquidity assets</b>	<b>\$ 2,154,155</b>	<b>\$ 2,865,874</b>	<b>\$ 2,296,673</b>
Total liquidity assets as a percent of:			
Total loans held for investment	9.2%	12.7%	11.2%
Total earning assets	7.9%	10.5%	9.7%
Total deposits	10.4%	13.9%	12.2%

Our liquidity needs to support growth in loans held for investment have been fulfilled primarily through growth in our core customer deposits. Our goal is to obtain as much of our funding for loans held for investment and other earning assets as possible from deposits of these core customers. These deposits are generated principally through development of long-term customer relationships, with a significant focus on treasury management products. In addition to deposits from our core customers, we also have access to deposits through brokered customer relationships. For regulatory purposes, these relationship brokered deposits are categorized as brokered deposits; however, since these deposits arise from a customer relationship, which involves extensive treasury services, we consider these deposits to be core deposits for our reporting purposes.

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We also have access to incremental deposits through brokered retail certificates of deposit, or CDs. These traditional brokered deposits are generally of short maturities, 30 to 90 days, and are used to fund temporary differences in the growth in loan balances, including growth in loans held for sale or other specific categories of loans as compared to customer deposits. The following table summarizes our period-end and average year-to-date core customer deposits, relationship brokered deposits and traditional brokered deposits:

<i>(in thousands)</i>	<b>March 31, 2019</b>	<b>December 31, 2018</b>	<b>March 31, 2018</b>
Deposits from core customers	\$ 16,962,888	\$ 17,015,541	\$ 16,881,988
Deposits from core customers as a percent of total deposits	82.1%	82.6%	90.0%
Relationship brokered deposits	\$ 2,124,497	\$ 2,027,850	\$ 1,882,552
Relationship brokered deposits as a percent of average total deposits	10.3%	9.8%	10.0%
Traditional brokered deposits	\$ 1,562,742	\$ 1,562,722	\$ —
Traditional brokered deposits as a percent of total deposits	7.6%	7.6%	—%
Average deposits from core customers(1)	\$ 17,446,848	\$ 17,504,922	\$ 17,530,644
Average deposits from core customers as a percent of average total deposits	82.8%	86.6%	90.2%
Average relationship brokered deposits(1)	\$ 2,063,222	\$ 1,890,824	\$ 1,898,662
Average relationship brokered deposits as a percent of average total deposits	9.8%	9.4%	9.8%
Average traditional brokered deposits(1)	\$ 1,562,702	\$ 817,857	\$ —
Average traditional brokered deposits as a percent of average total deposits	7.4%	4.0%	—%

(1) Annual averages presented for December 31, 2018.

We have access to sources of traditional brokered deposits that we estimate to be \$4.5 billion. Based on our internal guidelines, we have chosen to limit our use of these sources to a lesser amount. We increased our use of traditional brokered deposits in 2018 in response to favorable rates available in that market relative to other available funding sources.



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We have short-term borrowing sources available to supplement deposits and meet our funding needs. Such borrowings are generally used to fund our mortgage finance loans, due to their liquidity, short duration and interest spreads available. These borrowing sources include Federal funds purchased from our downstream correspondent bank relationships (which consist of banks that are smaller than our Bank) and from our upstream correspondent bank relationships (which consist of banks that are larger than our Bank), customer repurchase agreements and advances from the FHLB and the Federal Reserve. The following table summarizes our short-term and other borrowings:

<i>(in thousands)</i>		<b>March 31, 2019</b>
Federal funds purchased	\$	886,426
Repurchase agreements		11,466
FHLB borrowings		3,600,000
Line of credit		—
Total short-term borrowings	\$	4,497,892
Maximum short-term borrowings outstanding at any month-end during 2019		4,497,892

The following table summarizes our other borrowing capacities net of balances outstanding. As of March 31, 2019, all are scheduled to mature within one year.

<i>(in thousands)</i>		<b>March 31, 2019</b>
FHLB borrowing capacity relating to loans	\$	4,801,456
FHLB borrowing capacity relating to securities		686
Total FHLB borrowing capacity(1)	\$	4,802,142
Unused Federal funds lines available from commercial banks	\$	513,000
Unused Federal Reserve borrowings capacity	\$	4,864,714
Unused revolving line of credit(2)	\$	130,000

- (1) FHLB borrowings are collateralized by a blanket floating lien on certain real estate secured loans, mortgage finance assets and also certain pledged securities.
- (2) Unsecured revolving, non-amortizing line of credit with maturity date of December 17, 2019. Proceeds may be used for general corporate purposes, including funding regulatory capital infusions into the Bank. The loans agreement contains customary financial covenants and restrictions. No borrowings were made against this line of credit during the three months ended March 31, 2019.

Our equity capital averaged \$2.6 billion for the three months ended March 31, 2019 as compared to \$2.3 billion for the same period in 2018. We have not paid any cash dividends on our common stock since we commenced operations and have no plans to do so in the foreseeable future.

For additional information regarding our capital and stockholders' equity, see Note 9 - Regulatory Restrictions in the accompanying notes to the consolidated financial statements included elsewhere in this report.

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### Commitments and Contractual Obligations

The following table presents, as of March 31, 2019, significant fixed and determinable contractual obligations to third parties by payment date. Amounts in the table do not include accrued or accruing interest. See Note 7 - Leases for details of contractual lease obligations.

<i>(In thousands)</i>	Within One Year	After One But Within Three Years	After Three But Within Five Years	After Five Years	Total
Deposits without a stated maturity	\$ 18,622,848	\$ —	\$ —	\$ —	\$ 18,622,848
Time deposits	2,007,963	17,839	976	501	2,027,279
Federal funds purchased and customer repurchase agreements	897,892	—	—	—	897,892
FHLB borrowings	3,600,000	—	—	—	3,600,000
Subordinated notes	—	—	—	281,858	281,858
Trust preferred subordinated debentures	—	—	—	113,406	113,406
Total contractual obligations	\$ 25,128,703	\$ 17,839	\$ 976	\$ 395,765	\$ 25,543,283

### Critical Accounting Policies

SEC guidance requires disclosure of “critical accounting policies.” The SEC defines “critical accounting policies” as those that are most important to the presentation of a company’s financial condition and results, and require management’s most difficult, subjective or complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain.

We follow financial accounting and reporting policies that are in accordance with accounting principles generally accepted in the United States. The more significant of these policies are summarized in Note 1 - Operations and Summary of Significant Accounting Policies in the notes to the consolidated financial statements included in our the 2018 Form 10-K. Not all significant accounting policies require management to make difficult, subjective or complex judgments. However, the policy noted below could be deemed to meet the SEC’s definition of a critical accounting policy.

#### *Allowance for Loan Losses*

Management considers the policies related to the allowance for loan losses as the most critical to the financial statement presentation. The total allowance for loan losses includes activity related to allowances calculated in accordance with Accounting Standards Codification (“ASC”) 310, *Receivables*, and ASC 450, *Contingencies*. The allowance for loan losses is established through a provision for credit losses charged to current earnings. The amount maintained in the allowance reflects management’s continuing evaluation of the loan losses inherent in the loan portfolio at the balance sheet date. The allowance for loan losses is comprised of general reserves and specific reserves assigned to certain impaired loans. Factors contributing to the determination of specific reserves include the creditworthiness of the borrower, and more specifically, changes in the expected future receipt of principal and interest payments and/or in the value of pledged collateral. A reserve is recorded when the carrying amount of the loan exceeds the discounted estimated cash flows using the loan’s initial effective interest rate or the fair value of the collateral for certain collateral dependent loans. For purposes of determining the general reserve, the portfolio is segregated by product types in order to recognize differing risk profiles among categories, and then further segregated by credit grades. See “*Summary of Loan Loss Experience*” above and Note 4 – Loans Held for Investment and Allowance for Loan Losses in the accompanying notes to the consolidated financial statements included elsewhere in this report for further discussion of the risk factors considered by management in establishing the allowance for loan losses.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK**

Market risk is a broad term for the risk of economic loss due to adverse changes in the fair value of a financial instrument. These changes may be the result of various factors, including interest rates, foreign exchange rates, commodity prices, or equity prices. Additionally, the financial instruments subject to market risk can be classified either as held for trading purposes or held for other than trading.

We are subject to market risk primarily through the effect of changes in interest rates on our portfolio of assets held for purposes other than trading. Additionally, we have some market risk relative to commodity prices through our energy lending activities. Declines and volatility in commodity prices negatively impacted our energy clients' ability to perform on their loan obligations in recent years, and further uncertainty and volatility could have a negative impact on our customers and our loan portfolio in future periods. Foreign exchange rates, commodity prices (other than energy) and equity prices are not expected to pose significant market risk to us.

The responsibility for managing market risk rests with the BSMC, which operates under policy guidelines established by our board of directors. The acceptable negative variation in net interest revenue due to a 200 basis point increase or decrease in interest rates is generally limited by these guidelines to plus or minus 10-15%. These guidelines establish maximum levels for short-term borrowings, short-term assets and public and brokered deposits and minimum levels for liquidity, among other things. Oversight of our compliance with these guidelines is the ongoing responsibility of the BSMC, with exceptions reported to the Risk Management Committee, and to our board of directors if deemed necessary, on a quarterly basis. Additionally, the Credit Policy Committee ("CPC") specifically manages risk relative to commodity price market risks. The CPC establishes maximum portfolio concentration levels for energy loans as well as maximum advance rates for energy collateral.

**Interest Rate Risk Management**

Our interest rate sensitivity is illustrated in the following table. The table reflects rate-sensitive positions as of March 31, 2019, and is not necessarily indicative of positions on other dates. The balances of interest rate sensitive assets and liabilities are presented in the periods in which they next reprice to market rates or mature and are aggregated to show the interest rate sensitivity gap. The mismatch between repricings or maturities within a time period is commonly referred to as the "gap" for that period. A positive gap (asset sensitive), where interest rate-sensitive assets exceed interest rate sensitive liabilities, generally will result in the net interest margin increasing in a rising rate environment and decreasing in a falling rate environment. A negative gap (liability sensitive) will generally have the opposite results on the net interest margin. To reflect anticipated prepayments, certain asset and liability categories are shown in the table using estimated cash flows rather than contractual cash flows. The Company employs interest rate floors in certain variable rate loans to enhance the yield on those loans at times when market interest rates are extraordinarily low. The degree of asset sensitivity, spreads on loans and net interest margin may be reduced until rates increase by an amount sufficient to eliminate the effects of floors. The adverse effect of floors as market rates increase may also be offset by the positive gap, the extent to which rates on deposits and other funding sources lag increasing market rates for loans and changes in composition of funding.

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**Interest Rate Sensitivity Gap Analysis**  
**March 31, 2019**

<i>(in thousands)</i>	<b>0-3 mo Balance</b>	<b>4-12 mo Balance</b>	<b>1-3 yr Balance</b>	<b>3+ yr Balance</b>	<b>Total Balance</b>
<b>Assets:</b>					
Interest-bearing deposits in other banks, federal funds sold and securities purchased under resale agreements	\$ 2,154,155	\$ —	\$ —	\$ —	\$ 2,154,155
Investment securities(1)	23,955	2,703	—	204,091	230,749
Total variable loans	21,882,788	33,942	19,060	404,524	22,340,314
Total fixed loans	362,094	1,533,370	460,730	668,182	3,024,376
Total loans(2)	22,244,882	1,567,312	479,790	1,072,706	25,364,690
Total interest sensitive assets	\$ 24,422,992	\$ 1,570,015	\$ 479,790	\$ 1,276,797	\$ 27,749,594
<b>Liabilities:</b>					
Interest-bearing customer deposits	\$ 11,879,241	\$ —	\$ —	\$ —	\$ 11,879,241
CDs & IRAs	162,075	283,146	17,839	1,477	464,537
Traditional brokered deposits	1,085,752	476,990	—	—	1,562,742
Total interest-bearing deposits	13,127,068	760,136	17,839	1,477	13,906,520
Repurchase agreements, Federal funds purchased, FHLB borrowings	4,497,892	—	—	—	4,497,892
Subordinated notes	—	—	—	281,858	281,858
Trust preferred subordinated debentures	—	—	—	113,406	113,406
Total borrowings	4,497,892	—	—	395,264	4,893,156
Total interest sensitive liabilities	\$ 17,624,960	\$ 760,136	\$ 17,839	\$ 396,741	\$ 18,799,676
GAP	\$ 6,798,032	\$ 809,879	\$ 461,951	\$ 880,056	\$ —
Cumulative GAP	\$ 6,798,032	\$ 7,607,911	\$ 8,069,862	\$ 8,949,918	\$ 8,949,918

Demand deposits	6,743,607
Stockholders' equity	2,581,942
<b>Total</b>	<b>\$ 9,325,549</b>

- (1) Investment securities based on fair market value.  
(2) Total loans includes loans held for investments, stated at gross, and loans held for sale.

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While a gap interest table is useful in analyzing interest rate sensitivity, an interest rate sensitivity simulation provides a better illustration of the sensitivity of earnings to changes in interest rates. Earnings are also affected by the effects of changing interest rates on the value of funding derived from demand deposits and stockholders' equity. We perform a sensitivity analysis to identify interest rate risk exposure on net interest income. We quantify and measure interest rate risk exposure using a model to dynamically simulate the effect of changes in net interest income relative to changes in interest rates and account balances over the next twelve months based on three interest rate scenarios. These are a "most likely" rate scenario and two "shock test" scenarios.

The "most likely" rate scenario is based on the consensus forecast of future interest rates published by independent sources. These forecasts incorporate future spot rates and relevant spreads of instruments that are actively traded in the open market. The Federal Reserve's Federal funds target affects short-term borrowing; the prime lending rate and LIBOR are the basis for most of our variable-rate loan pricing. The 10-year treasury rate is also monitored because of its effect on prepayment speeds for mortgage-backed securities and MSRs. These are our primary interest rate exposures. We are currently not using derivatives to manage our interest rate exposure.

For modeling purposes, as of March 31, 2019, the "shock test" scenarios assume immediate, sustained 100 and 200 basis point increases in interest rates and a 100 basis point decrease in interest rates. As of March 31, 2018, the scenarios assumed sustained 100 and 200 basis point increases in interest rates. As short-term rates remained low through the first three months of 2018, we do not believe that analysis of an assumed decrease in interest rates would have provided meaningful results as of March 31, 2018.

Our interest rate risk exposure model incorporates assumptions regarding the level of interest rate and balance changes on indeterminable maturity deposits (demand deposits, interest-bearing transaction accounts and savings accounts) for a given level of market rate change. In the current environment of increasing short-term rates, deposit pricing can vary by product and customer. These assumptions have been developed through a combination of historical analysis and projection of future expected pricing behavior. Changes in prepayment behavior of mortgage-backed securities, residential and commercial mortgage loans in each rate environment are captured using industry estimates of prepayment speeds for various coupon segments of the portfolio. The impact of planned growth and new business activities is factored into the simulation model. This modeling indicated interest rate sensitivity as follows:

<i>(in thousands)</i>	<b>Anticipated Impact Over the Next Twelve Months as Compared to Most Likely Scenario</b>				
	<b>March 31, 2019</b>			<b>March 31, 2018</b>	
	<b>100 bps Increase</b>	<b>200 bps Increase</b>	<b>100 bps Decrease</b>	<b>100 bps Increase</b>	<b>200 bps Increase</b>
Change in net interest income	\$ 102,923	\$ 206,515	\$ (116,839)	\$ 111,887	\$ 224,491

The simulations used to manage market risk are based on numerous assumptions regarding the effect of changes in interest rates on the timing and extent of repricing characteristics, future cash flows and customer behavior. These assumptions are inherently uncertain and, as a result, the model cannot precisely estimate net interest income or precisely predict the impact of higher or lower interest rates on net interest income. Actual results will differ from simulated results due to timing, magnitude and frequency of interest rate changes as well as changes in market conditions, customer behavior and management strategies, among other factors.

**ITEM 4. CONTROLS AND PROCEDURES**

**Evaluation of Disclosure Controls and Procedures**

Our management, with the supervision and participation of our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of the end of the period covered by this report. Based upon that evaluation, we have concluded that, as of the end of such period, our disclosure controls and procedures were effective in recording, processing, summarizing and reporting, on a timely basis, information required to be disclosed by us in the reports that we file or submit under the Exchange Act and were effective in ensuring that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is accumulated and communicated to the Company's management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

**Changes in Internal Control over Financial Reporting**

There were no changes in our internal control over financial reporting (as defined in Rules 13a-15(e) and 15d-15(f) under the Exchange Act) during the period covered by this report that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting, except the following:

During the three months ended March 31, 2019, we converted to a new loan servicing system to replace the existing platform that serviced our \$17.1 billion loans held for investment portfolio, excluding mortgage finance loans. The new system was subject to various testing and review procedures before, during and after implementation. As a result of this implementation, we made changes to our processes and procedures which, in turn, resulted in changes to our internal control over financial reporting, including the implementation of additional controls.

**PART II - OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

The Company is subject to various claims and legal actions that may arise in the ordinary course of conducting its business. Management does not expect the disposition of any of these matters to have a material adverse impact on the Company's financial statements or results of operations.

**ITEM 1A. RISK FACTORS**

There have been no material changes in the risk factors previously disclosed in the 2018 Form 10-K.

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**ITEM 6. EXHIBITS, FINANCIAL STATEMENT SCHEDULES**

(a) Exhibits

10.1	<a href="#"><u>Form of 2019 Performance Award Agreement for Executive Officers Pursuant to the Texas Capital Bancshares, Inc. 2015 Long-Term Incentive Plan</u></a> <sup>*+</sup>
31.1	<a href="#"><u>Certification of Chief Executive Officer pursuant to Rule 13a-14(a) of the Exchange Act</u></a> <sup>*</sup>
31.2	<a href="#"><u>Certification of Chief Financial Officer pursuant to Rule 13a-14(a) of the Exchange Act</u></a> <sup>*</sup>
32.1	<a href="#"><u>Section 1350 Certification of Chief Executive Officer</u></a> <sup>**</sup>
32.2	<a href="#"><u>Section 1350 Certification of Chief Financial Officer</u></a> <sup>**</sup>
101.INS	XBRL Instance Document <sup>*</sup>
101.SCH	XBRL Taxonomy Extension Schema Document <sup>*</sup>
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document <sup>*</sup>
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document <sup>*</sup>
101.LAB	XBRL Taxonomy Extension Label Linkbase Document <sup>*</sup>
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document <sup>*</sup>

\* Filed herewith

\*\* Furnished herewith

+ Management contract or compensatory plan arrangement

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

TEXAS CAPITAL BANCSHARES, INC.

Date: April 18, 2019

/s/ Julie Anderson

Julie Anderson

Chief Financial Officer

(Duly authorized officer and principal financial officer)

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## Section 2: EX-10.1 (EXHIBIT 10.1 FORM OF PERFORMANCE AWARD AGREEMENT FOR EXECUTIVE OFFICERS)

Exhibit 10.1

### PERFORMANCE AWARD AGREEMENT UNDER THE TEXAS CAPITAL BANCSHARES, INC. 2015 LONG-TERM INCENTIVE PLAN

1. Award of Performance Units. Pursuant to the Texas Capital Bancshares, Inc. 2015 Long-Term Incentive Plan (the “*Plan*”) of Texas Capital Bancshares, Inc., a Delaware corporation (the “*Company*”) and its Subsidiaries,

(the “*Participant*”)

as an employee of the Company, has been granted an Award under the Plan for \_\_\_\_\_ (\_\_\_\_\_) Restricted Stock Units (the “*Time-Based Units*”) and \_\_\_\_\_ (\_\_\_\_\_) Performance Units (the “*Performance Units*”, collectively, with the Time-Based Units, the “*Awarded Units*”), which may be converted into the number of whole shares of Common Stock (as determined under Section 4 below) equal to the number of vested Awarded Units (determined in accordance with Section 3 below), subject to the terms and conditions of the Plan and this Performance Award Agreement (this “*Agreement*”). The Date of Grant of this Award is February 12, 2019. The maximum number of shares of Common Stock that could be issued with respect to the Awarded Units is \_\_\_\_\_ (\_\_\_\_\_) . Each Awarded Unit shall be a notional share of Common Stock, with the value of each Awarded Unit being equal to the Fair Market Value of a share of Common Stock at any time.

2. Subject to Plan. This Agreement is subject to the terms and conditions of the Plan, and the terms of the Plan shall control to the extent inconsistent with the provisions of this Agreement. The capitalized terms used herein that are defined in the Plan shall have the same meanings assigned to them in the Plan, except as otherwise expressly provided herein. This Agreement is subject to any rules promulgated pursuant to the Plan by the Board or the Committee and communicated to the Participant in writing.

3. Vesting; Forfeiture. Awarded Units which have become vested pursuant to the terms of this Section 3 are collectively referred to herein as “*Vested Units*.” All other Awarded Units are collectively referred to herein as “*Unvested Units*.” The Participant shall be eligible to receive shares of Common Stock with respect to the Vested Units in accordance with Section 4 below.

a. Subject to the provisions of Section 5 and Section 30 below and except as otherwise provided in this Section 3,

(i) One hundred percent (100%) of the Time-Based Units will become vested on February 12, 2022, provided that the Participant is employed by (or if the Participant is a Contractor, Consultant or Outside Director, is



providing services to) the Company or its Subsidiaries on such date.

(ii) The Performance Units will vest on the date the Committee determines whether the vesting conditions set forth on Exhibit A hereto have been achieved (which date shall be after the end of the Performance Period (as defined in Exhibit A) and no later than March 15, 2022).

b. Except as otherwise provided by Section 3.c., Section 3.d. and Section 3.h. hereof, immediately upon the Participant's Termination of Service for any reason whatsoever, the Participant shall be deemed to have forfeited all of the Participant's Unvested Units.

c. Notwithstanding the foregoing and except as otherwise provided in Section 5 below and regardless of whether the performance criteria set forth in Exhibit A have been achieved, in the event that a Change in Control occurs and on or after the date of the Change in Control, the Participant incurs a Termination

of Service by the Company (or by its successor following the Change in Control) without Cause (as defined in Section 3.e. below) or by the Participant for Good Reason (as defined in Section 3.g. below), then 100% of the Unvested Units shall immediately become Vested Units upon such termination.

d. Notwithstanding the foregoing, if the Participant's employment with the Company or any of its Subsidiaries terminates by reason of the Participant's death or Total and Permanent Disability, all Unvested Units shall immediately become Vested Units upon such termination (with Performance Units vesting at the target (100%) performance level).

e. For purposes hereof, "**Cause**" shall have the meaning set forth in the Participant's employment agreement with the Company.

f. For purposes hereof, "**Change in Control**" shall have the meaning set forth in the Plan, provided that such event is a "change in control" within the meaning of Section 409A of the Code, and the regulations and other applicable guidance issued thereunder.

g. For purposes hereof, "**Good Reason**" shall have the meaning set forth in the Participant's employment agreement with the Company.

h. Notwithstanding anything to the contrary contained herein and subject to Section 5, if at any time after the date the Participant reaches age 60 plus 10 years of service with the Company the Participant, the Participant, after providing the Company with three months written notice of his or her intent to retire, incurs a Termination of Service with the Board's consent (other than a Termination of Service for Cause or without Good Reason), then, provided that the Company determines that the Participant continued to perform his or her duties during the three month notice period in accordance with the terms and conditions of the retirement transition plan provided to the Participant by the Company on or after the date the Participant provided notice of his or her intent to retire, the Unvested Units shall not be forfeited upon the Participant's Termination of Service and instead, such Unvested Units shall continue to be subject to the vesting provisions set forth in Section 3.a. as if the Participant had remained employed by the Company (with shares of Common Stock being delivered pursuant to Section 4 on the original Vesting Dates). The Participant acknowledges and agrees that once the Participant provides written notice to the Company of his or her intent to retire, the Participant shall no longer be eligible to receive any additional grants under the Plan.

4. Delivery of Common Stock. The Vested Units shall be converted into the number of whole shares of Common Stock equal to the number of Vested Units and the Company shall electronically register such shares of Common Stock in the Participant's name (or in the name of his or her estate or beneficiary) or deliver certificates for the such shares of Common Stock to the Participant in accordance with the following schedule:

a. March 15, 2022; or

b. If earlier, the date of the Participant's Termination of Service without Cause or with Good Reason on or after a Change in Control.

To the extent an Awarded Unit does not vest in accordance with the provisions of Section 3 hereof by March 15, 2022, such Awarded Unit shall be forfeited and no shares of Common Stock shall be delivered with respect to such forfeited Awarded Unit.

5. Forfeiture and Disgorgement.

a. Notwithstanding any provisions in this Agreement to the contrary, in the event the Participant violates the provisions of Section 5.b. or the provisions of any agreement between the Company (or any of its Subsidiaries) that contains confidentiality, non-solicitation or other protective or restrictive covenant provisions, then:

- (i) the Awarded Units shall immediately cease to vest as of the date of such violation;
- (ii) any shares of Common Stock that had not been registered (or delivered) with respect to Awarded Units shall be immediately forfeited and this Agreement (other than the provisions of this Section 5) will be terminated on the date of such violation; and
- (iii) any shares of Common Stock (less any taxes paid by the Participant on such shares of Common Stock) that had been delivered to the Participant (or registered in the Participant's name) with respect to any Vested Units shall be immediately returned to the Company by the Participant.

The Company must deliver written notice of its intent to enforce the provisions of this Section 5.a. at least 15 days prior to the date it intends to enforce the terms of Sections 5.a.(i) and (ii). Both the Company and the Participant agree that upon delivery of written notice under this Section 5.a., neither party will enter into any transaction that will affect the other party's interests in the cash subject to dispute until the expiration of the 15-day notice period.

The provisions of this Section 5 (including, without limitation, the provisions of this Section 5.a. and the provisions of Section 5.b. below) only shall apply to the Awarded Units for the period beginning on the Date of Grant and ending on the earlier of (i) the one year (or, in the event the Awarded Units vest in accordance with Section 3.h. above, the four year) anniversary of the date the Awarded Units become vested in accordance with the provisions of Section 3 above (regardless of whether the Agreement terminates or expires prior to such date), or (ii) if a Change in Control occurs, the date of the Participant's Termination of Service either by the Company without Cause or by the Participant with Good Reason.

b. By execution of this Agreement, the Participant, either individually or as a principal, partner, stockholder, manager, agent, consultant, contractor, employee, lender, investor, volunteer or as a director or officer of any corporation or association, or in any other manner or capacity whatsoever, agrees to the following:

(i) Confidential Information. The Participant acknowledges that the Company would not provide the Participant with access to its Confidential Information or grant the Awarded Units but for the Participant's covenants or promises contained in this Section 5.b. For purposes of this Agreement, "**Confidential Information**" shall mean the Company's (for purposes of this Section 5.b., the "Company" shall include both the Company and Texas Capital Bank, N.A.'s ("**TCB**")) unique concepts, lending practices, sales presentations, marketing programs, marketing strategies, business practices, methods of operation, pricing information, cost information, trademarks, licenses, technical information, proprietary information, computer software programs, computer tapes and disks concerning its operations systems, customer lists, customer leads, customer loan and financial information, documents identifying past, present and future customers, customer profiles and preference data, hiring and training methods, investment policies, financial and other confidential, proprietary and/or trade secret information concerning the Company's operations and expansion plans. The Confidential Information includes, without limitation, information about the Company's business, proprietary, and technical information that is not known to others and could have economic value to others if improperly disclosed. Confidential Information also means any information the Company discloses to the Participant, either directly or indirectly, in writing, orally or by inspection of tangible objects, including, without limitation, information and technical data contained in the Company's manuals, booklets, publications and materials, equipment of every kind and character, as well as documents, prototypes, samples, prospects, inventions, product ideas, know how, processes, plans (including, without limitation, marketing plans and strategies), specifications, designs, techniques, technology, formulas, software, improvements, forecasts, and research. Confidential Information does not include any information that is available to the public or, upon reasonable investigation, is ascertainable in the public domain or information generally known outside of the Company. The Participant's obligations under this Section 5 regarding specific Confidential Information shall cease

when that specific portion of the Confidential Information becomes publicly known, in its entirety and without combining portions of such information obtained separately.

(ii) Access to and Agreement Not To Disclose Confidential Information. During Participant's Company employment, the Company agrees to provide the Participant with some or all of the Company's Confidential Information to which the Participant has not had previous access or knowledge. By executing this Agreement, the Participant agrees that the Confidential Information constitutes valuable, special and unique assets of the Company, developed at the Company's great expense, the unauthorized use or disclosure of which would cause irreparable harm to the Company. The Participant understands and acknowledges that the Company is engaged in a specialized and competitive industry; that the Company relies heavily on information, data, programs, and processes it has developed and acquired; and that competitors can reap potential or real economic benefits from the possession of the Confidential Information that is otherwise not available to its competitors. The Participant understands and acknowledges, therefore, that the protection of the Company's Confidential Information constitutes the Company's legitimate business interest. The Participant acknowledges that the Confidential Information is the Company's exclusive property, and the Participant will hold the Confidential Information in trust and solely for the Company's benefit. The Participant further acknowledges that the Confidential Information includes "trade secrets" under Texas law and, in addition to the other protections provided in this Agreement, all trade secrets will be accorded the protection and benefits under Texas law and any other applicable law. The Participant waives any requirement that the Company submit proof of any trade secret's economic value or post a bond or other security should the need arise.

In exchange for the Company's promise to provide the Participant with some or all of the Company's Confidential Information to which the Participant has not previously had access or knowledge, the Participant agrees that he or she will not, either during the period of the Participant's employment with the Company or at any time thereafter, use or rely upon for the Participant's benefit or the benefit of another, or disclose, disseminate, or distribute to anyone, including, without limitation, any individual, person, firm, corporation, or other entity, or publish, or use for any purpose, any of the Confidential Information (whether acquired, learned, obtained, or developed by the Participant alone or in conjunction with others), except (A) as properly required in the ordinary course of the Company's business or as the Company directs and authorizes; (B) as required by applicable law (if, to the extent reasonable and practicable, reasonable prior notice of such disclosure is given to the Company); or (C) to the extent such information is available to or known by the public (other than as a result of disclosure in violation of this Agreement). The Participant agrees that he or she will take all reasonable measures to protect the secrecy of and avoid unauthorized disclosure and unauthorized use of the Confidential Information. The Participant also agrees to notify the Company immediately in the event of any unauthorized use, reliance upon or disclosure of the Company's Confidential Information of which the Participant is aware.

(iii) Use of Confidential Information During Employment. The Participant further agrees that in the course of his or her employment by the Company, the Participant will not remove from any office of the Company any documents, electronically stored information, or related items that contain Confidential Information, including, without limitation, computer discs, recordings, or other storage or archival systems or devices, including copies, except as may be required in the performance of the Participant's duties as an employee of the Company. The Participant also agrees that he or she will not place or save any Confidential Information on any computer or electronic storage system that is not the Company's property, except to perform work for the Company. All Confidential Information, and all memoranda, notes, records, drawings, documents, or other writings whatsoever made, compiled, acquired, or received by the Participant at any time during his or her employment, including during the term of this Agreement, arising out of, in connection with, or related to any activity or business of the Company, including, without limitation, the customers, vendors, third parties, or others with whom the Company has a business relationship, the arrangements of the Company with such

parties, and the pricing and expansion policies and strategy of the Company, are, and shall continue to be, the Company's sole and exclusive property.

(iv) Protective Covenants. The Participant agrees that to protect the Company's Confidential Information, and in consideration for the equity compensation in this Agreement, it is necessary to enter into the following protective covenants, which are ancillary to the enforceable promises between the Company and the Participant in the other Agreement Sections. During the Participant's employment with the Company, and for a one-year period (or, in the event the Awarded Units vest in accordance with Section 3.h above, the four-year period) after the date the Participant's employment is terminated by the Company for any reason, or if the Participant resigns for any reason, the Participant shall not, without the Company's prior written consent, directly or indirectly: (A) compete for or solicit business for or on behalf of any person or business entity operating a state or national bank or company providing similar services with a place of business in the State of Texas, and any other state in which the Company does business and for which Participant had responsibility or performed services or about which Participant received Confidential Information; (B) own, operate, participate in, undertake any employment with, or have any interest in any entity with a place of business in the State of Texas related to the operation of a state or national bank or company providing similar services, except that the Participant may own publicly traded stock for investment purposes only in any company in which the Participant owns less than 5% of the voting equity; or (C) use or rely upon in any competition, solicitation, or marketing effort any Confidential Information.

The Participant also acknowledges that the geographic boundaries, scope of prohibited activities, and the duration of the provisions in the Protective Covenants are reasonable and are no broader than are necessary to protect the Company's legitimate business interests. The Protective Covenants shall survive the termination of the Participant's employment and can be revoked or modified only by a writing signed by the parties that specifically states an intent to revoke or modify this provision. The Participant acknowledges that the Company would not provide him or her with access to its Confidential Information but for his or her covenants or promises contained in this Section 5.b. The Participant further agrees that during the protective covenant term, he or she shall immediately notify the Company in writing of any employment, work, or business he or she undertakes with or on behalf of any person (including himself or herself) or entity.

(v) No Solicitation of Employees/Customers. The Participant agrees that the no-employee solicitation covenant in this Section 5.b(v) constitutes a reasonable and appropriate means, consistent with the best interests of both the Participant and the Company, to protect the Company's interests in providing valuable equity compensation to the Participant and in preventing the loss or disclosure of the Company's Confidential Information. As an inducement for the Company's agreement to provide the Participant the equity compensation in this Agreement, and to provide the Participant with the Company's Confidential Information, the Participant agrees that during the Participant's employment, and for a period of one (1) year following the termination or resignation of the Participant's employment, for whatever reason, the Participant will not, alone or in combination with any individual, partner(s), company, corporation, or other entity or business with which he is in any way affiliated, including, without limitation, any partner, limited partner, member, director, officer, shareholder, employee, or agent of any such entity, recruit, solicit, request, induce or attempt to influence, directly or indirectly, any employee of the Company to resign or terminate employment with the Company. The Participant agrees that for a period of one year (or, in the event the Awarded Units vest in accordance with Section 3.h above, four years) following the termination or resignation of his employment, for whatever reason, whether involuntary or voluntary, he shall not, directly or indirectly, as an owner, stockholder, director, employee, partner, agent, broker, consultant or other participant solicit a customer or prospective customer, or accept any business from a customer or prospective customer with whom he or she has done business or with whom he or she has had contact during the last 12 months of the Participant's employment with the Company.

(vi) Definition Related to No-Solicitation of Employee Provision. In Section 5.b.(v), “Employee” means any employee on the Company’s payroll during the Protective Covenant time period specified in Section 5.b.(v).

(vii) Return of Documents. In the event of the Participant’s termination or resignation of his or her employment with the Company for any reason, the Participant will deliver to the Company all non-personal documents and data of any nature, and in whatever medium, concerning the Participant’s employment with the Company or any of its Subsidiaries. The Participant agrees that he or she will not take with him or her any of the Company’s property, documents, or data of any description or any reproduction thereof, including summaries or notes regarding same, or any documents containing or relating to any of the Company’s Confidential Information.

(viii) Injunctive Relief. The Participant acknowledges and agrees that the Participant’s obligations, covenants, and agreements in Sections 5.b.(i)-(vii) concern special, unique and extraordinary matters and that a violation of any of the terms of these agreements, covenants or obligations will cause the Company irreparable injury for which adequate remedies at law are not available. Therefore, the Participant agrees that the Company, in addition to any amounts that the Company is entitled to pursuant to Section 5.a. above, will be entitled to an injunction, restraining order, or all other equitable relief as a court of competent jurisdiction may deem necessary or appropriate to restrain the Participant from committing any violation of the agreements, covenants or obligations referred to in Sections 5.b.(i)-(vii).

(ix) Disclosures to Courts, Governmental Agencies or Administrative or Legislative Bodies. Notwithstanding the foregoing or any other agreement regarding confidentiality with the Company, the Participant may disclose Confidential Information when required to do so by a court of competent jurisdiction, by any governmental agency having authority over the Participant or the business of the Company or by any administrative body or legislative body (including a committee thereof) with jurisdiction to order the Participant to divulge, disclose or make accessible such information. Nothing in this Agreement is intended to interfere with the Participant’s right to (i) report possible violations of state or federal law or regulation to any governmental agency or entity, (ii) make other disclosures that are protected under the whistleblower provisions of state or federal law or regulation, (iii) file a claim or charge with any government agency or entity, or (iv) testify, assist, or participate in an investigation, hearing, or proceeding conducted by any government or law enforcement agency, entity or court.

(x) Defend Trade Secrets Act of 2016. The Participant is hereby notified in accordance with the Defend Trade Secrets Act of 2016 that the Participant will not be held criminally or civilly liable under any federal or state trade secret law for the disclosure of a trade secret that (a) is made (i) in confidence to a federal, state, or local government official, either directly or indirectly, or to an attorney; and (ii) solely for the purpose of reporting or investigating a suspected violation of law; or (b) is made in a complaint or other document that is filed under seal in a lawsuit or other proceeding. The Participant is further notified that if the Participant files a lawsuit for retaliation against the Company for reporting a suspected violation of law, the Participant may disclose the Company’s trade secrets to the Participant’s attorney and use the trade secret information in the court proceeding if the Participant: (x) files any document containing the trade secret under seal; and (y) does not disclose the trade secret, except pursuant to court order.

6. Who May Receive Common Stock with Respect to Vested Units. During the lifetime of the Participant, the Common Stock received upon conversion of the Vested Units may only be received by the Participant or his or her legal representative. If the Participant dies prior to the date his or her Awarded Units are converted into shares of Common Stock as described in Section 4 above, the Common Stock relating to such converted Awarded Units may be received by any individual who is entitled to receive the property of the Participant pursuant to the applicable laws of descent and distribution.

7. Common Stock Subject Ownership Guidelines. The Participant acknowledges, understands and agrees that any Common Stock delivered to the Participant (or registered in the Participant's name) pursuant to this Agreement shall be subject to the Common Stock ownership guidelines as adopted by the Committee and in effect from time to time, and that the Participant may be required to hold such Common Stock until the Participant has met the requirements of such ownership guidelines. The Participant further acknowledges, understands and agrees that the Committee retains the right to modify the Company's Common Stock ownership guidelines at any time.

8. Rights as Stockholder. The Participant will have no rights as a stockholder with respect to the Awarded Units until the issuance of a certificate or certificates to the Participant or the registration of such shares of Common Stock in the Participant's name. The Awarded Units shall be subject to the terms and conditions of this Agreement.

9. No Fractional Shares. Awarded Units may be converted only with respect to full shares, and no fractional share of Common Stock shall be issued.

10. Non-Assignability. The Awarded Units are not assignable or transferable by the Participant except by will or by the laws of descent and distribution.

11. The Participant's Acknowledgments. The Participant acknowledges receipt of a copy of the Plan, which is annexed hereto, and represents that he or she is familiar with the terms and provisions thereof, and hereby accepts the Awarded Units subject to all the terms and provisions thereof. The Participant hereby agrees to accept as binding, conclusive, and final all decisions or interpretations of the Committee or the Board, as appropriate, upon any questions arising under the Plan or this Agreement.

12. Adjustment of Number of Awarded Units and Related Matters. The number of shares of Common Stock covered by the Awarded Units shall be subject to adjustment in accordance with Articles 11-13 of the Plan.

13. Execution of Documents. The Participant, by his or her electronic execution of this Agreement, hereby agrees to execute any documents requested by the Company in connection with the payment of any amount in connection with the Awarded Units pursuant to this Agreement.

14. Remedies. Except as otherwise provided in Section 5 in this Agreement, each of the parties to this Agreement will be entitled to enforce its rights under this Agreement specifically, to recover damages and costs (including reasonable attorneys' fees) caused by any breach of any provision of this Agreement, and to exercise all other rights existing in the party's favor. The parties hereto agree and acknowledge that money damages may not be an adequate remedy for any breach of the provisions of this Agreement and that any party in its, his or her sole discretion may apply to any court of law or equity of competent jurisdiction (without posting any bond or deposit) for specific performance and/or other injunctive relief in order to enforce or prevent any violations of the provisions of this Agreement. No waiver of any breach of this Agreement shall be construed to be a waiver as to succeeding breaches and no waiver of any provisions of this Agreement shall constitute a waiver of any other provision of this Agreement. The remedies for any violation of Section 5 above are limited to the forfeiture, disgorgement, and injunction remedies specified in Sections 5.a. and b.(viii), and are subject to the time-limitations set forth in Section 5.a. above. The remedies described in this Section 14 do not apply to Section 5.

15. The Participant's Representations. Notwithstanding any of the provisions hereof, the Participant hereby agrees that the Company will not be obligated to register any shares of Common Stock in the Participant's name or issue any shares of Common Stock to the Participant hereunder, if the issuance of such shares shall constitute a violation by the Participant or the Company of any provision of any law or regulation of any governmental authority. Any determination by the Company under this Section 15 shall be final, binding, and conclusive. The obligations of the Company and the rights of the Participant are subject to all applicable laws, rules and regulations.

16. Investment Representation. Unless the shares of Common Stock are issued to the Participant in a transaction registered under applicable federal and state securities laws, by his execution hereof, the Participant

represents and warrants to the Company that all Common Stock which may be acquired hereunder will be acquired by the Participant for investment purposes for his own account and not with any intent for resale or distribution in violation of federal or states securities laws, all certificates issued with respect to the Common Stock shall bear an appropriate restrictive investment legend and shall be held indefinitely, unless they are subsequently registered under the applicable federal and state securities laws or the Participant obtains an opinion of counsel, in form and substance satisfactory to the Company and its counsel, that such registration is not required.

17. Law Governing. This Agreement shall be governed by, construed, and enforced in accordance with the laws of the State of Delaware (excluding any conflict of laws rule or principle of Delaware law that might refer the governance, construction, or interpretation of this agreement to the laws of another state). The Participant's sole remedy for any Claim shall be against the Company and no Participant shall have any claim or right of any nature against any Subsidiary of the Company or any stockholder or existing or former director, officer, or Employee of the Company or any Subsidiary of the Company.

18. No Right to Continue Service or Employment. Nothing herein shall be construed to confer upon the Participant the right to continue in the employ or to provide services to the Company or any Subsidiary, whether as an Employee, Contractor, consultant or Outside Director, or interfere with or restrict in any way the right of the Company or any Subsidiary to discharge the Participant as an Employee, Contractor, consultant or Outside Director at any time.

19. Legal Construction. In the event that any one or more of the terms, provisions, or agreements that are contained in this Agreement shall be held by a court of competent jurisdiction to be invalid, illegal, or unenforceable in any respect for any reason, the invalid, illegal, or unenforceable term, provision, or agreement shall not affect any other term, provision, or agreement that is contained in this Agreement and this Agreement shall be construed in all respects as if the invalid, illegal, or unenforceable term, provision, or agreement had never been contained herein.

20. Covenants and Agreements as Independent Agreements. Each of the covenants and agreements set forth in this Agreement shall be construed as a covenant and agreement independent of any other provision of this Agreement. The existence of any claim or cause of action of the Participant against the Company, whether predicated on this Agreement or otherwise, shall not constitute a defense to the enforcement by the Company of the covenants and agreements that are set forth in this Agreement.

21. Entire Agreement. This Agreement, together with the Plan, supersede any and all other prior understandings and agreements, either oral or in writing, between the parties with respect to the subject matter in this Agreement and constitute the only agreements between the parties with respect to the subject matter in this Agreement. Except for the Employment Agreement between the Participant and the Company (if any), all prior negotiations and agreements between the parties with respect to the subject matter in this Agreement are merged into this Agreement. Each party to this Agreement acknowledges that no representations, inducements, promises, or agreements, orally or otherwise, have been made by any party or by anyone acting on behalf of any party, which are not embodied in this Agreement or the Plan and that any agreement, statement or promise that is not contained in this Agreement or the Plan shall not be valid or binding or of any force or effect. Except for the specific representations expressly made by the Company in this Agreement, the Participant specifically disclaims that the Participant is relying upon or has relied upon any communications, promises, statements, inducements, or representation(s) that may have been made, oral or written, regarding the subject matter of this Agreement. The parties represent that they are relying solely and only on their own judgment in entering into this Agreement.

22. Counterparts. This Agreement may be executed in separate counterparts, each of which shall be deemed to be an original and all of which taken together shall constitute one and the same agreement.

23. Parties Bound. The terms, provisions, and agreements that are contained in this Agreement shall apply to, be binding upon, and inure to the benefit of the parties and their respective heirs, executors, administrators, legal representatives, and permitted successors and assigns, subject to the limitation on assignment expressly set forth herein.



24. Modification. No change or modification of this Agreement shall be valid or binding upon the parties unless the change or modification is in writing and signed by the parties (electronically or otherwise); provided, however, that the Company may change or modify this Agreement without the Participant's consent or signature if the Company determines, in its sole discretion, that such change or modification is necessary for purposes of compliance with or exemption from the requirements of Section 409A of the Code or any regulations or other guidance issued thereunder.

25. Headings. The headings that are used in this Agreement are used for reference and convenience purposes only and do not constitute substantive matters to be considered in construing the terms and provisions of this Agreement.

26. Gender and Number. Words of any gender used in this Agreement shall be held and construed to include any other gender, and words in the singular number shall be held to include the plural, and vice versa, unless the context requires otherwise.

27. Notice. Any notice required or permitted to be delivered hereunder shall be deemed to be delivered only when actually received by the Company or by the Participant, as the case may be, at the addresses set forth below, or at such other addresses as they have theretofore specified by written notice delivered in accordance herewith:

- a. Notice to the Company shall be addressed and delivered as follows:

Texas Capital Bancshares, Inc.  
2000 McKinney Avenue, Suite 700  
Dallas, Texas 75201  
Attn: Human Resources  
Email: HR@texascapitalbank.com

- b. Notice to the Participant shall be addressed and delivered to the most recent address in the Company's records.

28. Clawback. The Participant acknowledges, understands and agrees, with respect to any shares of Common Stock delivered to the Participant (or registered in the Participant's name) pursuant to this Agreement, that such shares of Common Stock shall be subject to recovery by the Company, and the Participant shall be required to repay such compensation or shares of Common Stock, in accordance with the Company's Claw-Back Policy, as in effect from time to time. The Participant further acknowledges, understands, and agrees that the Board retains the right to modify the Company's Claw-Back Policy at any time.

29. Tax Requirements. The Participant is hereby advised to consult immediately with his or her own tax advisor regarding the tax consequences of this Agreement, including, without limitation, any possible tax consequences of this Agreement in connection with Section 409A of the Code. The Company, or if applicable, any Subsidiary (for purposes of this Section 29, the term "**Company**" shall be deemed to include any applicable Subsidiary) has the authority and the right to deduct or withhold, or require the Participant to remit to the employer, an amount sufficient to satisfy federal, state, and local taxes (including the Participant's FICA obligation) required by law to be withheld with respect to any taxable event arising as a result of the vesting or conversion of the RSUs. Unless otherwise determined by the Committee at the time the Award is granted or thereafter, the Company shall satisfy any such withholding requirement by withholding the number of Awarded Shares having a Fair Market Value on the date of withholding equal to the amount required to be withheld for tax purposes.

30. Section 409A.

- a. To the extent (i) any shares of Common Stock to which the Participant becomes entitled under this Agreement, or any agreement or plan referenced herein, in connection with the Participant's termination of employment with the Company constitutes deferred compensation subject to Section 409A of the Code;

(ii) the Participant is deemed at the time of his separation from service to be a “specified employee” under Section 409A of the Code; and (iii) at the time of the Participant’s separation from service the Company is publicly traded (as defined in Section 409A of the Code), then such shares of Common Stock (other than any delivery of Common Stock permitted by Section 409A of the Code to be paid or delivered within six months of the Participant’s separation from service) shall not be made until the earlier of (x) the first day of the seventh month following the Participant’s separation from service or (y) the date of the Participant’s death following such separation from service. Upon the expiration of the applicable deferral period, any shares of Common Stock which would have otherwise been made during that period (whether in a single sum or in installments) in the absence of this Section 30 (together with, as applicable, accrued interest thereon) shall be delivered to the Participant or the Participant’s beneficiary in one lump sum.

b. A termination of employment shall not be deemed to have occurred for purposes of any provision of this Agreement providing for the payment of any amounts or benefits upon or following a termination of employment unless such termination is also a “separation from service” (within the meaning of Section 409A of the Code).

c. It is intended that this Agreement comply with the provisions of Section 409A of the Code so as to not subject the Participant to the payment of additional interest and taxes under Section 409A of the Code, and in furtherance of this intent, this Agreement shall be interpreted, operated and administered in a manner consistent with these intentions.

## EXHIBIT A

The Performance Units (50% of all Awarded Units) shall vest in accordance with the following schedule (25% based on Average EPS Growth, 25% Average EPS Growth measured against Peer Group, 25% Average ROE % measured against the Three Year Plan, and 25% Average ROE % measured against Peer Group)

1. For purposes of this Exhibit A and the Agreement, unless the context requires otherwise, the following terms shall have the meanings indicated:
  - a. “**Average ROE %**” shall mean a company’s average reported return on equity for each year during the Performance Period, divided by three (not determined on an aggregate three year basis). Average ROE % of a component company in the Peer Group and of the Company shall be adjusted to take into account stock splits, reverse stock splits, and special dividends that occur during the Performance Period.
  - b. “**Average EPS Growth**” shall mean a company’s average annual growth in earnings per share for the Performance Period, determined by taking the average of each individual year’s annual growth in earnings per share (measured by taking the average of each individual year’s earnings per share growth divided by three; not determined on an aggregate three-year basis) as determined by the Committee. Average EPS Growth of a component company in the Peer Group and of the Company shall be adjusted to take into account stock splits, reverse stock splits, and special dividends that occur during the Performance Period.
  - c. “**Performance Period**” shall mean the period commencing on and including January 1, 2019 and ending on December 31, 2021.
  - d. “**Peer Group**” shall be comprised of the following companies:

BOK Financial Corporation	Cullen Frost Bankers, Inc.
SVB Financial Group	Signature Bank
F.N.B. Corporation	Associated Banc Corp
IBERIABANK Corporation	Wintrust Financial Corporation
TCF Financial Corporation	PacWest Bancorp
Prosperity Bancshares, Inc.	Pinnacle Financial Partners, Inc.
MB Financial, Inc.	Western Alliance Bancorporation
First Midwest Bancorp, Inc.	Trustmark Corporation

Notwithstanding the foregoing, the Peer Group shall be subject to the following adjustments:

- (i) If during the Performance Period two component companies of the Peer Group merge or otherwise combine into a single entity, the surviving entity shall remain a component company of the Peer Group and the non-surviving entity shall be removed from the Peer Group, provided that the surviving entity continues to meet the criteria for inclusion in the Peer Group; if the surviving entity no longer meets the criteria for inclusion in the Peer Group, the surviving entity will be removed from the Peer Group for all periods after such merger or combination.
- (ii) If during the applicable Performance Period a component company of the Peer Group merges into or otherwise combines with an entity that is not a component company of the Peer Group, such component company shall be removed from the Peer Group for all periods after such merger or combination.

- (iii) If during the applicable Performance Period a component company of the Peer Group ceases to be a public company by becoming a private company through the “going dark” process, such component company shall be removed from the Peer Group for all periods after the component company ceases to be a public company.
- (iv) If during the applicable Performance Period a component company of the Peer Group files a petition for reorganization under Chapter 11 of the U.S. Bankruptcy Code or liquidation under Chapter 7 of the U.S. Bankruptcy Code, such component company shall be removed from the Peer Group for all periods after such filing.

e. “*Three Year Plan*” means the three year plan approved by the Board in January 2019.

2. Subject to paragraph 6 below, upon the achievement of Average EPS Growth for the Performance Period, as determined by the Committee, the percentage of 25% of the Performance Units that shall vest shall be as follows:

<u>Average EPS Growth</u>	<u>% Vested and Payout</u>
[x]%	50%
[x]%	75%
[x]%	100%
[x]%	125%
[x]%	150%

3. Subject to paragraph 6 below, upon the achievement of Average EPS Growth measured against Average EPS Growth for the Peer Group during the Performance Period, as determined by the Committee, the percentage of 25% of the Performance Units that shall vest based upon the Company’s ranking within its Peer Group shall be as follows:

<u>Rank within Peer Group Based on Average EPS Growth</u>	<u>% Vested and Payout</u>
[x]	0%
[x]	50%
[x]	100%
[x]	125%
[x]	150%

4. Subject to paragraph 6 below, upon achievement of an Average ROE % measured against the Three Year Plan, as determined by the Committee, the percentage of 25% of the Performance Units that vest shall be as follows:

<u>Average ROE % Against Three Year Plan</u>	<u>% Vested</u>
[x]%	50%
[x]%	75%
[x]%	100%
[x]%	125%
[x]%	150%

5. Subject to paragraph 6 below, upon achievement of Average ROE % performance as measured against the Peer Group for the Performance Period, the percentage of 25% of the Performance Units that vest based on the Company’s ranking within its Peer Group shall be as follows:

<u>Rank within Peer Group Based on Average ROE%</u>	<u>% Vested</u>
[x]	0%
[x]	50%
[x]	100%
[x]	125%
[x]	150%

6. Achievement of the performance goals set forth in paragraphs 2, 3, 4 and 5 of this Exhibit A shall be determined by the Committee, in its sole discretion, and shall be subject to the following terms and conditions:
- a. Payouts between performance levels shall be linear.
  - b. All performance metrics assume that no capital raises occur during the Performance Period. If a capital raise occurs during the Performance Period, performance shall be adjusted to exclude the effects of the capital raise.
  - c. The Committee will review potential adjustments to achievement of the performance metrics based on Federal Funds Rate changes or any other material changes and/or impacts, as determined by the Committee in its sole discretion.
  - d. Performance goals only shall be considered achieved if the Committee determines, in its sole discretion, that the following four goals have been met, in addition to the Average EPS Growth and Average ROE % goals set forth in paragraphs 2, 3, 4 and 5 of this Exhibit A:
    - (i) Asset quality: The Company's asset quality and credit controls are at a level of comparable high performing banks' asset quality and credit controls;
    - (ii) Tangible Capital Ratio: The Company's tangible capital ratio is at a level that the Committee determines, in its sole discretion, is at a level for solidly capitalized banks;
    - (iii) Efficiency Ratio: The Company's guidepost efficiency ratio is at 60% or better (excluding from the calculation of the efficiency ratio, the expense reflected in non-interest expense related to valuation of foreclosed real estate, provided that such expenses are included as credit-related costs in determination of ROE above); and
    - (iv) Deposit Growth: At least 100% of the traditional loans held by the Company for investment are supported by core deposits.

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## Section 3: EX-31.1 (EXHIBIT 31.1)

**EXHIBIT 31.1**

### CERTIFICATION

I, C. Keith Cargill, certify that:

1. I have reviewed this report on Form 10-K of Texas Capital Bancshares, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures, (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)), and internal control over financial reporting (as defined in Exchange Act Rules 13a-

15(f) and 15d-15(f)) for the registrant and have:

- a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this annual report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting;
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: April 18, 2019

/s/ C. Keith Cargill

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C. Keith Cargill

Chief Executive Officer

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## Section 4: EX-31.2 (EXHIBIT 31.2)

**EXHIBIT 31.2**

### **CERTIFICATION**

I, Julie Anderson, certify that:

1. I have reviewed this report on Form 10-K of Texas Capital Bancshares, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures, (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)), and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to

us by others within those entities, particularly during the period in which this report is being prepared;

- b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this annual report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting;
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: April 18, 2019

/S/ Julie Anderson

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Julie Anderson

Chief Financial Officer

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## Section 5: EX-32.1 (EXHIBIT 32.1)

**EXHIBIT 32.1**

### CERTIFICATION

In connection with the Annual Report on Form 10-K of Texas Capital Bancshares, Inc. (the "Company") for the period ending March 31, 2019 (the "Report"), as filed with the Securities and Exchange Commission on the date hereof, I, C. Keith Cargill, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to the best of my knowledge:

1. The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
2. The information contained in the Report, fairly presents, in all material respects, the financial condition and results of operations of the Company.

/S/ C. Keith Cargill

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C. Keith Cargill

Chief Executive Officer

Date: April 18, 2019

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## Section 6: EX-32.2 (EXHIBIT 32.2)

**CERTIFICATION**

In connection with the Annual Report on Form 10-K of Texas Capital Bancshares, Inc. (the “Company”) for the period ending March 31, 2019 (the “Report”), as filed with the Securities and Exchange Commission on the date hereof, I, Julie Anderson, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to the best of my knowledge:

1. The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
2. The information contained in the Report, fairly presents, in all material respects, the financial condition and results of operations of the Company.

/S/ Julie Anderson

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Julie Anderson

Chief Financial Officer

Date: April 18, 2019

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